

# Operational Highlights CONTINUE TO IMPROVE UNITHOLDER VALUE THROUGH ACTIVE MANAGEMENT

- 1 Acquired 4 properties at ¥76.4bn through a third global public offering
- 2 Increases in profits and dividends that's backed by solid performance
  - DPU for the 9<sup>th</sup> FP (Aug 2020) exceeded guidance forecasts by +3.6%
  - Ever since announcing LLR's Active Management Strategy in the 6<sup>th</sup> FP, DPU after one time adjustments has achieved an annual growth rate of +6.1%
- Wealth of external growth opportunities from sponsor developed projects as well as excess return investment deals
- Acceleration in internal growth by capturing robust tenant demand
  - High occupancy coupled with continued momentum in rent increases
  - Strengthen profitability of existing properties via strategic capital expenditures
- 5 Excess Return Strategy deals steadily progress toward creating added Value

# Acquired 4 properties at ¥76.4bn through a flexible public offering

### Offering Highlights

Successful Value Added Strategy to Acquire Large Logistics Facilities
 near Consumption Areas at an Appropriate Yield

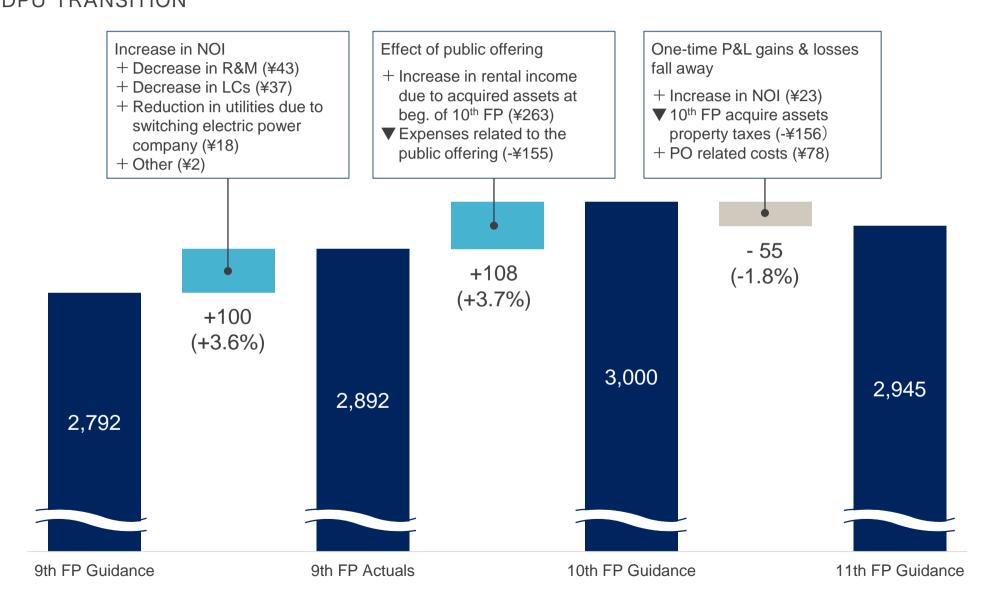
76.4 billion yen; 4 properties Acquired at appropriate NOI yield of 4.8%

■ Significant improvement in unitholder value due to property yields that are sufficiently in excess of the cost of capital

Secured a 130 basis point spread between implied cap rate and NOI yields

Enhance unitholder value and strengthen financial position				
Increase in Normalized DPU	+6.0 %			
Increase in NAV per unit	+10.6 %			
LTV decreased slightly to 42.0%	-0.6 %			
Acquisition capacity expanded to ¥31 billion (Due to LTV capacity and dry powder capital)	+¥14Bn			

# 9<sup>th</sup> FP Exceed Expectations. Profits are expected to increase in the 10<sup>th</sup> FP due to the positive uplift from the PO

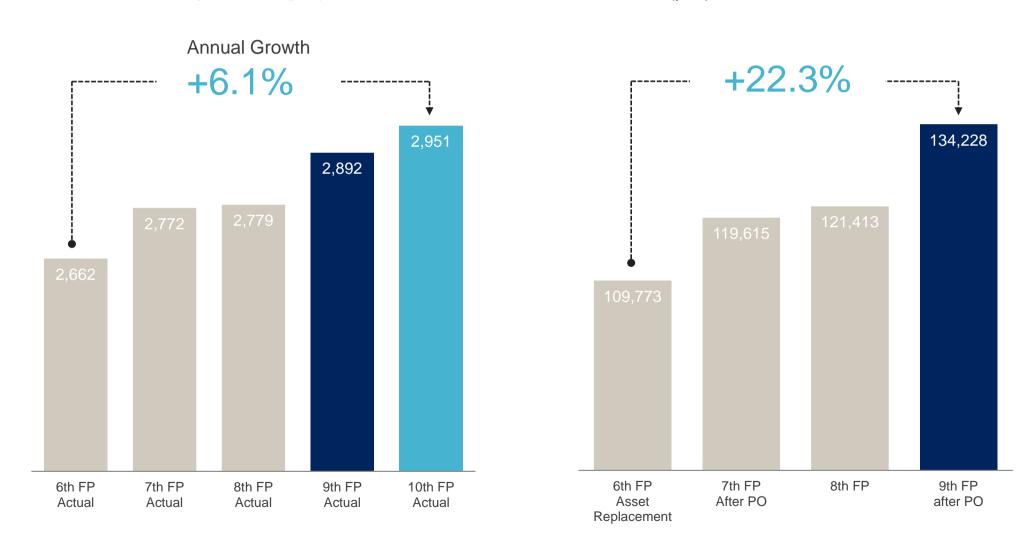


# Significant improvement in unitholder value through Active Management Strategy realized

ACHIEVED AN ANNUAL DPU THAT EXCEEDS THE TARGETED GROWTH RATE OF 4%

DPU after one time adjustments (yen)

NAV Per Unit (yen)



# Active Management strategies that enable continued growth in unitholder value

AIMING FOR AVERAGE ANNUAL DPU GROWTH OF OVER 4%

### Portfolio strategy

Sustainable growth in unitholder value

External Growth through flexible public offerings

Depending on the capital market environment, asset replacements as necessary

### Asset Strategy

Strengthen property profitability

Capturing robust tenant demand, maintain high occupancy rates

Supported by a rent gap, rental increase revisions

Enhance profitability through property expansions and capital investments

### Excess Returns Strategy

Earning extra income

Realization of added value through early lease-up of Osaka Bay

Co-invest in Suminoe's development SPC, enabling preferential negotiating rights to acquire property once redeveloped

Continued investment in leasehold land deals; Investment in re-development projects



### Robust Pipeline

# PORTFOLIO STRATEGY: SECURE YIELD BY COMBINING SPONSOR PIPELINE WITH EXCESS RETURN STRATEGY INVESTMENTS

# Sponsor Development Projects (5 deals 600,000 m²)



AZ-COM Logistics Kyoto Completed 9/2020

Under development

Kobe Nishi Project



LP Kazo Scheduled for completion in 5/2021

Under design/planning

Multi-tenant type 2 deals (Sponsor undisclosed)

Stable income revenues

# Lease up deals (1 deal 150,000 m)

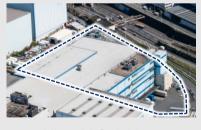


LP Osaka Bay

# Projects to be redeveloped



Suminoe (Leasehold Land)

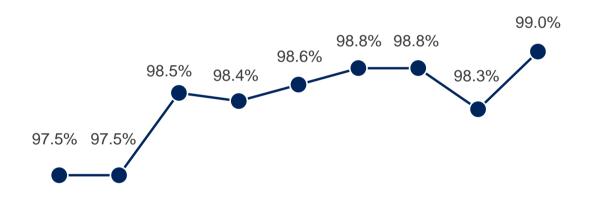


Higashi Ogishima (Leasehold Land)

Excess returns from value add investments

Portfolio occupancy rate of 99.0%, the highest level since listing asset strategy: the impact of covid-19 on cash flow will result in minimal impact.

Trends in portfolio occupancy rates (yearly average basis)



1st FP 2nd FP 3rd FP 4th FP 5th FP 6th FP 7th FP 8th FP 9th FP 8/2016 2/2017 8/2017 2/2018 8/2018 2/2019 8/2019 2/2020 8/2020

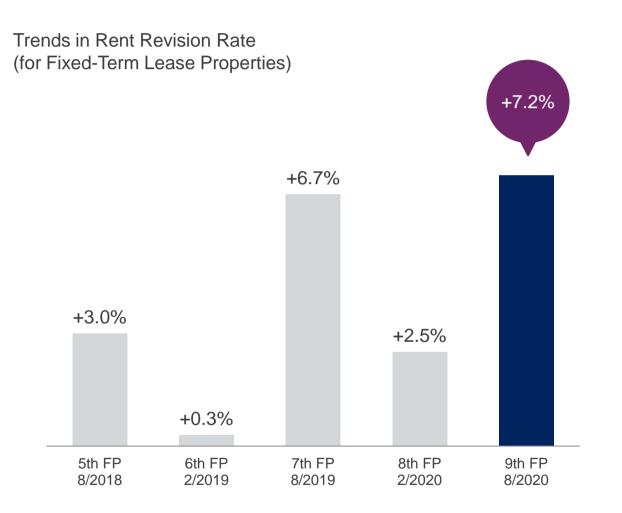
# The impact of COVID-19 has been successfully mitigated.

In April, there was one case in which half of the rent was deferred for two months, but the entire amount deferred to date has been collected No future deferrals of payment or reduction of rents are expected.

# The occupancy rate is expected to remain high and stable.

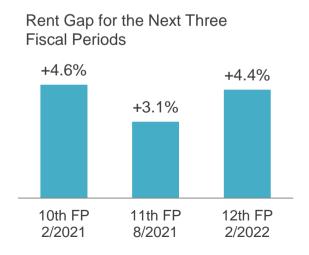
In the 10th FP, when the contracts for renewals progress, an occupancy rate of 99.0% of the full floor space is assumed to continue. For the 11th FP, for those leases where the intention of renewing has not yet been confirmed, we assume a 98.3% occupancy because we are applying a certain amount of downtime on those spaces at this point in time.

# Momentum in upward rent revisions are continuing steady progress in eliminating the asset strategy rent gap



Achieved record-high revised rent increase in the 9th FP. Exceeded the target rent gap of 6.3%, with an actual rent increase of +7.2%.

The underlying trend of the upward revision remains unchanged even after the COVID-19. Steady progress in upward revisions and upward releasing in the 10th FP (pre-negotiated rate: 84%)



# Accelerating Internal Growth through Strategic Capital Investment

ASSET STRATEGY: MEASURES TAKEN TO RAISE THE PROFITABILITY OF OWNED ASSETS

# Increase in rent from standard lease tenant by converting to LEDs

### LP Higashi Ogishima A



In exchange for reductions in electricity costs due to the conversion of lighting to LEDs, rent increase from a standard lease tenant was achieved

Investment

¥6 Million

amount

Warehouse +3 %

rent/tsubo

Timing From 9/2020 onward

### Installation (1) of solar panels

### LP Sakai Chikko Shinmachi



Solar panels were installed on the roof. Realized an increase in revenues from rental income from electricity sellers.

Investment amount

¥214 Million

Assumed NOI ¥20 Million

Assumed ROI 9%

Timing From 9/2020 onward

## Expansion (planned) (1) of hazardous material warehouse

### LP Amagasaki



Utilize unused FAR to expand a hazardous material warehouse on the site and aim to obtain additional income

Investment amount

¥556 Million

Assumed NOI ¥65 Million

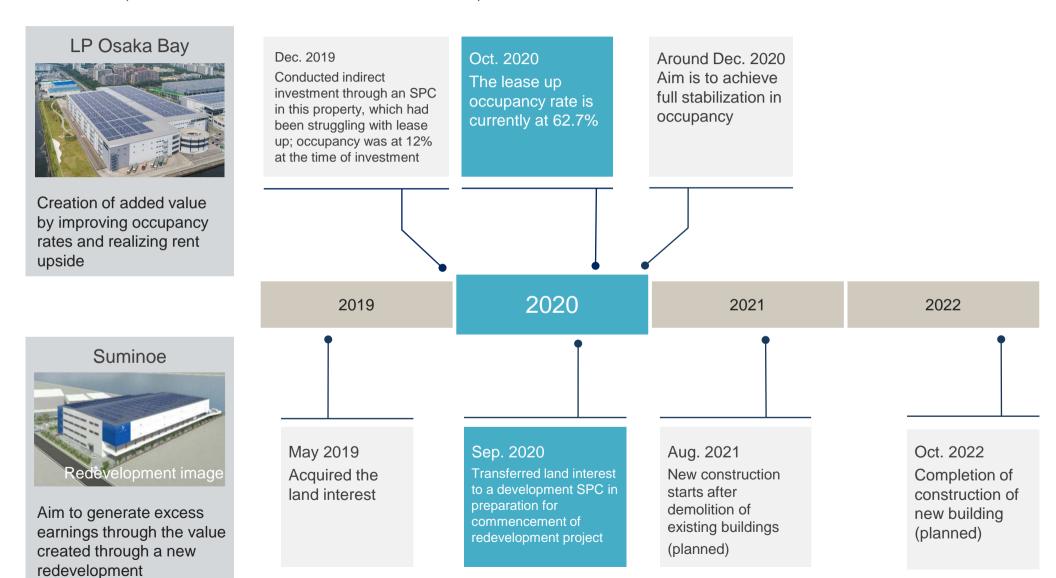
Assumed ROI 11 %

Timing From 10/2021

onward

# Steady Progress in Efforts to Acquire Excess Earnings excess returns strategy: two projects in progress - Logiport Osaka

EXCESS RETURNS STRATEGY: TWO PROJECTS IN PROGRESS - LOGIPORT OSAKA BAY AND SUMINOE (LAND WITH LEASEHOLD INTEREST)



# Go on "Offense" through the strengthened B/S via the PO FINANCIAL STRATEGY: STRONG LIQUIDITY ON HAND TO SUPPORT LLR'S ACTIVE MANAGEMENT

### Changes in Financial Indicators due to the Public Offering

	After PO	Relative to previous FP
Book Value LTV	42.0 %	- 0.6 %
Avg. Interest Rate	0.54 %	- 0.1 %
Avg. Remaining Debt Term	<b>4.8</b> yrs	- 0.2 yrs
Dry Powder Funds Available	¥13.0bn	+¥6.0bn
Acq. Capacity through debt (up to LTV45%)	¥18.0bn	+¥8.0bn

Despite the COVID-19 crisis, financial institution lending attitudes toward J-REITs has not changed, and the uncertainty of refinancing has largely abated

LLR also completed its procurement of additional debt during the PO, on the same terms and conditions as in the past

Dry powder capital increased through the PO, and acquisition debt capacity will be used to go on offense, such as excess return strategy deals, and will be effectively used for future growth strategies



## 8/31/2020 (9th FP) Financial Results Summary

	Units: mm yen	9th FP Forecast (a)	9th FP Actual (b)	Difference (b) - (a)	Difference between guidance and actuals
	Real Estate Leasing Business Total	7,445	7,430	-15	
	Rent + CAM + Other Income	7,079	7,083	4	
	Reimbursable Utilities Income	365	347	-18	Due to change in electric company
	Disposition Capital Gains	-	-	-	
P	Real Estate Operating Expenses	2,559	2,404	-155	
Property	Outsourced Contract Costs	386	336	-50	LCs were less due to many lease renewals
	Utilities	370	328	-42	Due to change in electric company
Level	Repair & Maintenance	140	81	-59	Allocated to CapEx, Cost reductions, Contingency not used
<u> </u>	Depreciation Expense	937	930	-7	
	Property Taxes	667	670	3	
	Other Expenses	56	58	2	
	NOI After Depreciation	4,886	5,026	140	
	NOI	5,823	5,956	133	
	Asset Management Fees	845	877	32	Increased due to performance improvement
0	Interest Expense & Financing Fees	394	395	1	
Corporate	Investment Unit Issuance Costs	7	7	-	
orat	Other P&L Items	111	81	-30	Did not use all of the contingency
Ф	One time Expenses	-		-	
	Investment Corporation Level Expenses	1,358	1,361	3	
	Net Income	3,525	3,663	138	
DPU Summary	Distributions Per Unit (men)	2,792	2,892	100	
	Earnings Per Units (men)	2,586	2,688	102	
	Dividend in Excess of Earnings (men)	206	204	-2	
nary	LTV	42.9%	42.8%	-0.1%	
	Number of properties at end of FP	16	16	-	

### 2/28/2021 (10th FP) Financial Projections Guidance

Units: mm yen		9th FP Actual (a)	10th FP Guidance (b)	Difference (b) - (a)	Difference between 9th FP Actual vs. 10th FP Guidance
	Real Estate Leasing Business Total	7,430	9,556	2,126	
	Rent + CAM + Other Income	7,083	9,071	1,988	Due to newly acquired assets in 10th FP
	Reimbursable Utilities Income	347	444	97	Same as above
	Disposition Capital Gains	-	39	39	Disposition gains from Suminoe (leasehold land)
ס	Real Estate Operating Expenses	2,404	3,083	679	
Property Level	Outsourced Contract Costs	336	456	120	LCs due to aggressive contract renewals
erty	Utilities	328	466	138	Due to newly acquired assets in 10th FP
Lev	Repair & Maintenance	81	163	82	In accordance R&M plan
<u>ô</u>	Depreciation Expense	930	1,265	335	Due to newly acquired assets in 10th FP
	Property Taxes	670	662	-8	
	Other Expenses	58	69	11	Due to newly acquired assets in 10th FP
	NOI After Depreciation	5,026	6,473	1,447	
	NOI	5,956	7,698	1,742	
	Asset Management Fees	877	1,111	234	Changes due to performance linked fee part
	Interest Expense & Financing Fees	395	547	152	Increase in debt due to new acquisitions
Corporate	Investment Unit Issuance Costs	7	106	99	Related to 3rd public offering
orat	Other P&L Items	81	125	44	Contingency, increase in LLR asset size increase
Ф	One time Expenses	-	45	45	Non-deductible C-tax expense associated with dispo
	Investment Corporation Level Expenses	1,361	1,935	574	
	Net Income	3,663	4,536	873	
DPU Summary	Distributions Per Unit (men)	2,892	3,000	108	
	Earnings Per Units (men)	2,688	2,769	81	
	Dividend in Excess of Earnings (men)	204	231	27	
nary	LTV	42.8%	42.4%	-0.3%	The PO priced at a level above expectations, thus
	Number of properties at end of FP	16	18	2	borrowing amount decreased

## 8/31/2021(11<sup>th</sup> FP) Financial Projections Guidance

l	Units: mm yen	10th FP Guidance (a)	11th FP Guidance (b)	Difference (b) - (a)	Difference between 10th FP Guidance vs. 11th FP Guidance
	Real Estate Leasing Business Total	9,556	9,491	-65	
	Rent + CAM + Other Income	9,071	9,047	-24	Conservative Occ. Outlook (10th: 99%, 11th: 98.3%)
	Reimbursable Utilities Income	444	443	-1	
	Disposition Capital Gains	39	-	-39	One time PL adjustment that's falling off
P	Real Estate Operating Expenses	3,083	3,277	194	
Property	Outsourced Contract Costs	456	467	11	
	Utilities	466	462	-4	
Level	Repair & Maintenance	163	84	-79	In accordance R&M plan
<u>o</u>	Depreciation Expense	1,265	1,271	6	
	Propertm Taxes	662	917	255	Property Taxes Expensed for assets bought in 10th FP
	Other Expenses	69	74	5	
	NOI After Depreciation	6,473	6,213	-260	
	NOI	7,698	7,485	-213	
	Asset Management Fees	1,111	1,117	6	
0	Interest Expense & Financing Fees	547	511	-36	One time PL adjustment that's falling off
Corporate	Investment Unit Issuance Costs	106	21	-85	One time PL adjustment that's falling off
orat	Other P&L Items	125	116	-9	
Ф	One time Expenses	45	-	-45	One time PL adjustment that's falling off
	Investment Corporation Level Expenses	1,935	1,766	-169	
	Net Income	4,536	4,445	-91	
DPU Summary	Distributions Per Unit (men)	3,000	2,945	-55	
	Earnings Per Units (men)	2,769	2,713	-56	
	Dividend in Excess of Earnings (men)	231	232	1	
	LTV	42.4%	42.0%	-0.4%	C-tax loan repayment as part of 10th FP capital raise
	Number of properties at end of FP	18	18	-	



### Overview of LaSalle LOGIPORT REIT

#### LaSalle LOGIPORT REIT Overview (1)

Total Acq. Price
317.8 bn

350.8 bn

# of properties 18

4.9 %

Occupancy rate 99.2%

42.0 %

LTV (2)

Total appraisal value

Appraisal

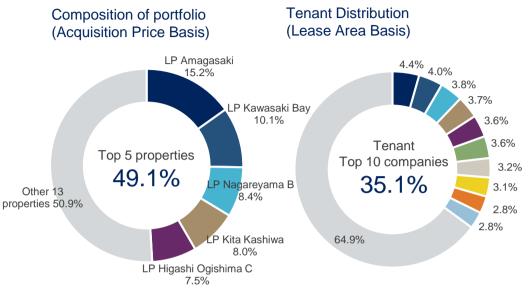
NOI yield (3)

155

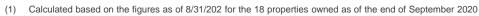
(4) # of tenants

Credit Rating (JCR)

AA-

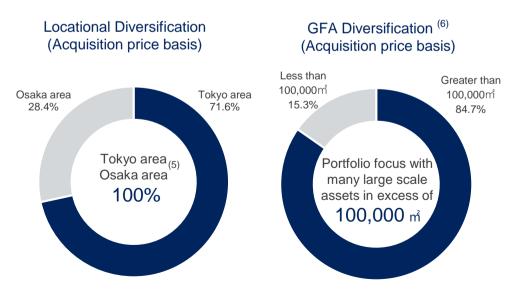


#### Change in AUM over time РО (bn yen) 350 318 300 РО 246 246 250 211 188 188 200 173 161 150 8 9 11 11 15 16 16 18 100 IPO 4th FP 5th FP 6th FP 1st PO 2nd PO 8th FP 3rd PO 2016/2 2018/2 2018/8 2019/2 2019/5 2019/9 2020/2 2020/9



<sup>(2)</sup> Increase in outstanding investment units due to a 3<sup>rd</sup> public offering, figures after completion of property acquisitions and repayment of short-term borrowings

(4) Gross number of tenants (i.e. some tenants lease in several of LLR's properties. Net number of tenants is 137.



- (5) "Tokyo Area" is defined as the area within a 60km radius from JR Tokyo Station. "Osaka Area" is defined as the area within a 45km radius from JR Osaka Station.
- (6) Calculated based on 17 properties excluding 1 property at the bottom

<sup>(3)</sup> Calculated by dividing the appraisal NOI (of 17 properties excluding 1 property which is a leasehold land interest) by the acquisition price

### Third Public Offering Summary

### Overview of the Capital Raise

Offering format : Global Public Offering

(Reg S + U.S. 144A)

Pricing Date : Tuesday, August 25, 2020

Issue price : 176,677 yen

# of units issued : 275,000 units

Total offering amount : Approx. 48.5 billion yen (including OA)

### Outline of properties acquired

Total Acquisition
Price

¥76.4bn

Appraisal NOI Yield (1)

Avg. age <sup>(2)</sup>

LOGIPORT Shinmoriya

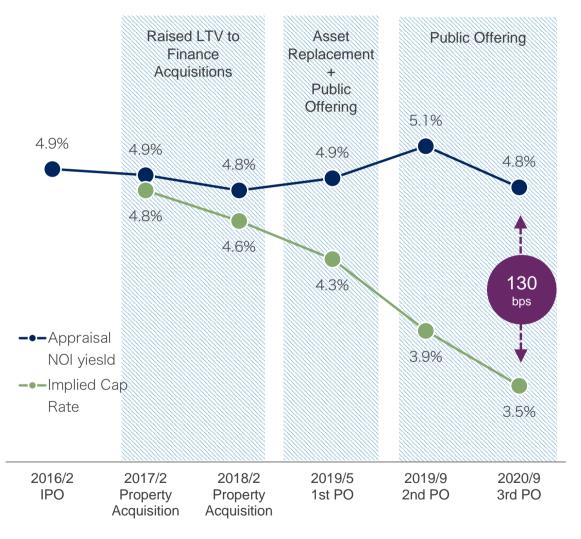
Occupancy (2)
99.5%







### Change in Appraisal NOI Yield for Acquisitions vs. Implied Cap Rates



- (1) Calculated by dividing the appraisal NOI by the acquisition price
- (2) As of the end of August 2020

### Newly acquired properties ①

### LOGIPORT Kawasaki Bay(40% interest)











Acq. Price	32.2 billion yen
Appraised value	34.16 billion yen
NOI yield	4.3%
Age (1)	1.3 years
Location	Kawasaki, Kanagawa
Major tenants	Kohnan Shoji
Occupancy <sup>(1)</sup>	99.7%

- Easy access to multiple logistics infrastructure, including Haneda Airport, Tokyo Port, and Yokohama Port, centered on Kawasaki Port, and location with high potential as a delivery base for major consuming areas such as central Tokyo, Kawasaki City, and Yokohama City
- This is the largest multi-tenant logistics facility in Japan with approximately 15,000 tsubo of leased floor space per floor with a central driveway. It is a highly functional, high-spec facility that meets the recent needs of tenants, such as rampways which allows access to each floor, coupled with sufficient ceiling heights and floor loads.
- (1) As of the end of August 2020
- (2) Calculated on October 2017, the date of completion of the renovation from a factory plant to a logistics facility

### LOGIPORT Amagasaki(49% interest)











Acq. Price	23.618 billion yen
Appraised value	27.8 billion yen
NOI yield	5.3%
Age (1) (2)	2.9 years
Location	Amagasaki City, Hyogo
Major tenants	Kantsu
Occupancy (1)	99.7%

- Located near the city center of Osaka, which is a major consumption area, and with excellent access to major trunk roads, which are frequently used, and extremely convenient for transportation
- This is a large-scale logistics center with a total floor area of more than 250,000m, with rampways and a hazardous materials warehouses that can be accessed to each floor, and specifications that can accommodate a variety of cargo
- Expansion of hazardous material warehouse with tenant demand is under consideration because of unused FAR

### Newly acquired properties ②

#### LOGIPORT Sakai(50% interest)











Acq. Price	12.075 billion yen
Appraised value	12.8 billion yen
NOI yield	4.8%
Age (1)	3.4 years
Location	Sakai-city, Osaka
Major tenant	Kao
Occupancy <sup>(1)</sup>	98.5%

- Located in a cluster of large-scale logistics facilities, it has excellent access to expressways and major highways, has the potential to be a hub for wide-area transportation, and is located near the central urban district of Osaka, which is a major consumption area, and is a location with good transportation convenience
- Major e-commerce companies and major consumer goods manufacturers occupy facilities as major tenants and use facilities as a delivery base for consumers

#### LOGIPORT Shinmoriya











Acq. price	8.58 billion yen
Appraised value	9.11 billion yen
NOI yield	4.9%
Age (1)	1.1 years
Location	Ibaraki Prefecture Tsukuba Mirai City
Major tenants	OOCL Logistics Japan
Occupancy <sup>(1)</sup>	100%

- In addition to being located in the central Tokyo area, this location enables access to the Tokyo MSA over a vast catchment, and is highly convenient for regional delivery to the northwestern part of Chiba and the central eastern part of Saitama Prefecture.
- It is located within walking distance from the nearest station "Shin-Moriya" station, and there are residential areas in the vicinity, where there's population density. As a result, this asset is scarce because it's easy to secure laborers.
- Base specifications for building offers a high degree of versatility, and can accommodate the multi-tenanted occupancy if need be.

### Upside potential of LOGIPORT Kawasaki Bay





#### **Rent Increase Upside Potential**

- In the Kanagawa bay area, the supply of existing stock is low compared with the entire metropolitan area.
- The rate of increase in submarket asking rents has dramatically exceeded that of the entire metropolitan area, and it is expected that rents in the Kanagawa bay area will increase in the future.

### **Upside of expanding tenant base**

• Due to an increase in international cargo flights at Haneda Airport launched in March 2020, high-priority, high-value-added cargo is expected to increase. In the Higashi Ogishima submarket, where previously there was a large demand for industrial intermediate goods, logistics needs for cargo with high rental burdens are expected to increase.

### **Upside of Improving Location Competitiveness**

It is expected that the opening of the bridge on the Higashi Ogishima Mizue-cho Line of Kawasaki Port Rinko Road (scheduled for 2023) will greatly improve access back to the Kawasaki urban area and improve the locational competitiveness of this Higashi Ogishima submarket, where this property is located.

Kanagawa Bay Area
Vacancy rate
0.4%

At LP Kawasaki Bay
Ratio of tenants using
Haneda Airport
39.9 %

### Overview of LOGIPORT Osaka Bay

#### Preferred equity securities and underlying real estate



Investment Date	12/25/2019
Contributio n Amount	1.134 billion yen
Inv. Ratio	11.4%
Age (1)	2.6 years
GFA	139,551m <sup>2</sup>
Address	Osaka-city, Osaka
Occupancy (2)	62.7%



- (1) As of the end of August 2020
- (2) The contract rate is the contract rate for the warehouse at 1/10/2020

#### LLR strategy

Short-term objectives
Aiming for early lease up through strategic rent setting

Add value by raising occupancy

Medium-term targets
Internal growth by gradually raising rents to market levels

Added value by realizing rent upside

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easing.	Status			

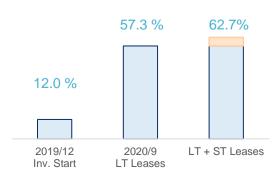
Contracted (long-term) Contracted (short-term)

Under leasing

	Bay #1	Bay #2	Bay #3	Bay #4	Bay #5	Bay #6
4F	2,194 tsubo	1,353 tsubo	1,379 tsubo	2,896 tsubo		(2,229 tsubo)
	3PL	Wholesale	3PL	3F	PL	
3F	2,194 tsubo	(1,353 tsubo)	1,509 tsubo	1,544 tsubo	1,347 tsubo	2,230 tsubo
	3PL		3PL	3PL	3PL	3PL
2F		(10,172 tsubo)		(1,544 tsubo)	3,576	tsubo
					Re	tail
1F	(4,894 tsubo)				5,122 tsubo	

### Progress of the contract rate

Approx. 66,000 m of leases executed since investment initiated



Toward enhancing the competitiveness of our properties Additional investment to improve facilities

- Expansion of the office area
- Require for multi-tenant operations
   Addition of security facilities

e-commerce

- To mitigate the slope of the truck approach path
- Establishment of rest rooms for truck drivers
- Improvement of truck traffic lines

### FP 2/28/2019

- · Change in investment guidelines
- Establishment of an investment system into leasehold land deals and preferred securities.
- Invested in LP Amagasaki

Acquisition of preferred securitie



LP Amagasaki Occ. 35%

#### FP 8/31/2019

- Strengthen profitability by asset replacement
- 1st Public Offering
- Commencement of investment in land deals

Sponsor's lease-up Achieved 100% occupancy rate

#### FP 2/28/2020

- 2<sup>nd</sup> Public offering
- Realization of excess returns distribution from LP Amagasaki
- Invested in LP Osaka Bay

#### Acquisition of properties (51% co-ownership)

- For an investment of ¥1.21 billion, dividend of ¥760 million distributed
- Strengthened profitability by acquiring NOI yield at 5.3%

#### Acquisition of properties (49% co-ownership)

Strengthen profitability by acquiring NOI yield of 5.3%

3<sup>rd</sup> Public Offering

Development SPC

leasehold interest) into a

Acquisition of unrealized gains of 17% compared to the acquisition price

FP 2/28/2021

Transfer Suminoe (Land with

### **Future Strategies**

 For value-added investments. pursue high growth strategies, by employing our unique idea, to capture excess earnings

#### To generate stable income

preferred securities



LP Osaka Bay Occ. 12%

Sponsor's lease-up Progress 62% Occupancy

Transfer to Development SPC

Dispositions capital used to

Exercise strategic options

- 1) Acquire property
- 2) Asset replacement
- 3) External sale
- 4) Continued holding through an SPC structure

To redevelop properties by obtaining preferential negotiation rights. Plans to invest in development SPCs



Considering future redevelopment

### Started investment in land deals



Suminoe (Land with leasehold interest)



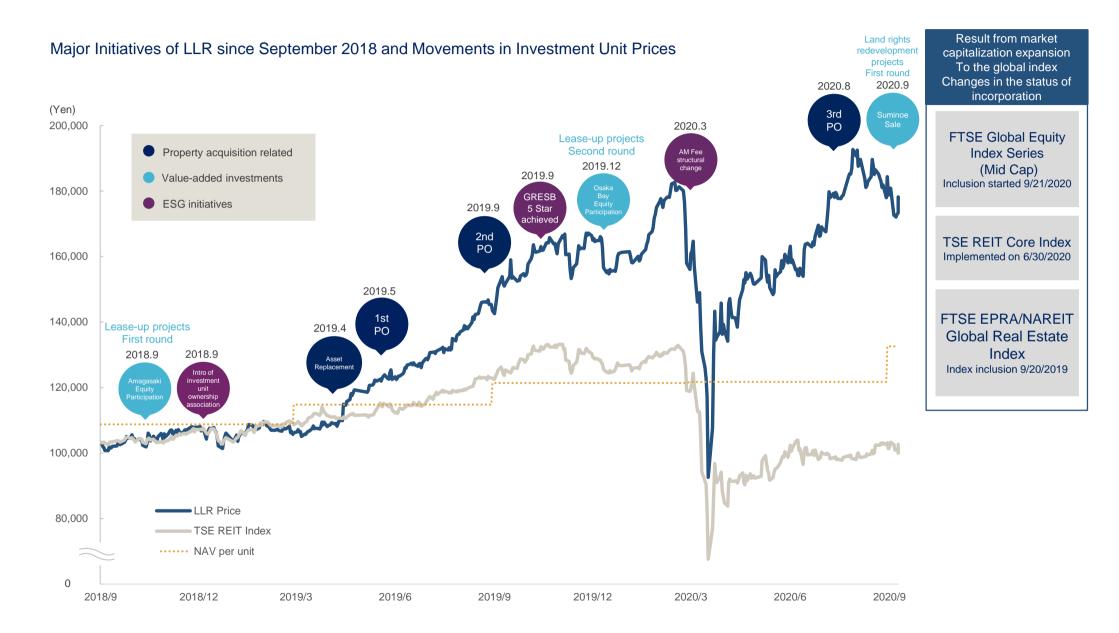
Higashi-Ogishima (Land with leasehold interest)

Shift to the development phase by enjoying stable revenues from land rent

acquire properties in the PO Aiming to generate excess earnings by creating added value through redevelopment

Enjoy stable rent revenues

### Investment Unit Price Movements and Enhancing LLR's Liquidity

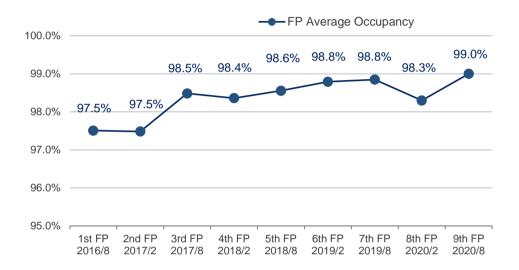


<sup>(1)</sup> The Tokyo Stock Exchange REIT Index is graphed by taking the closing price of LLR's investment unit price on 9/3/2018, and then indexing off of that as the base.

<sup>(2)</sup> In the graph above, LLR's main initiatives are tracking the timing of each announcement or implementation relative to investment unit price changes.

### Internal growth: Property Operation Track Record ①

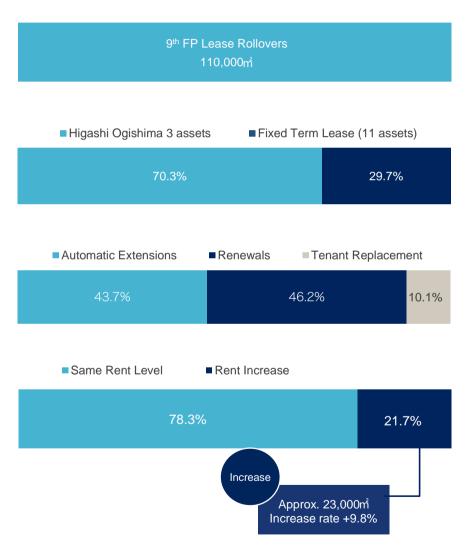
### Transition (1) in Occupancy Rate





### 9th FP Leasing Track Record (2)

 $110,000\,\text{m}$  of leases rolled over during the 9th FP



<sup>(1)</sup> Figures for the entire portfolio (incorporating co-ownership interest %) are shown.

Percentage of leased area contracted during the 9th FP (warehouse portion only, excluding temporary use)

### Internal growth: Property Operation Track Record ②



### Changes in lease rental rates (3)

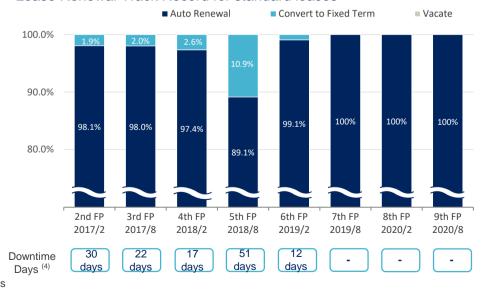


#### 3 Higashi Ogishima properties





### Lease Renewal Track Record for standard leases (2)

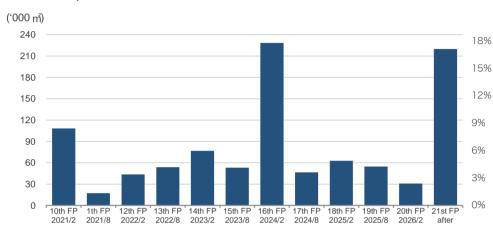


- (1) The 11 properties owned as of the end of the 8th FP, excluding 2 land assets and 3 Higashi Ogishima assets
- (2) The area where the lease maturity came about during the fiscal period (warehouse only, excludes temporary use)
- 3) The amount a given lease's rent increased/decreased relative to the prior lease's rent level for each lease which matured during the FP (warehouse only, excludes temporary use)
- ) When tenants vacated during this FP or in prior FPs, these were the average # of downtime days until signing a subsequent tenant (warehouse only)

### Future leasing strategy

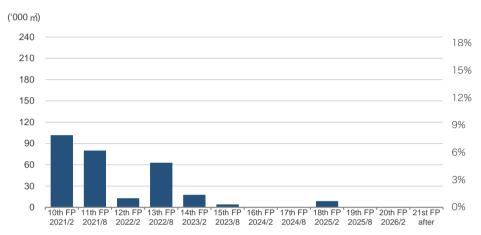
#### Lease maturities of fixed-term lease (1) properties (14 properties)

### Lease expiration schedule

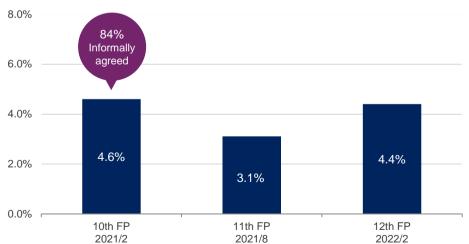


### 3 Higashi Ogishima properties

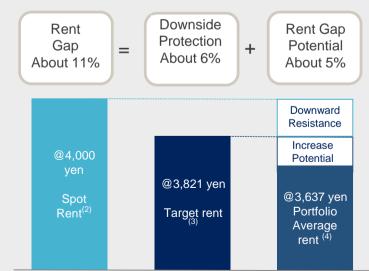
### Lease expiration schedule



### Potential increase in rent (1) that will expire in the future



#### Rent gap



- (1) Figures are totals for fixed lease contracts for the warehouse portion of 14 properties, excluding one leasehold interest property and three Higashi-Ohgishima properties, among the properties owned as of the end of September 2020.
- (2) Offering rent unit price of the warehouse portion of the newly developed property
- (3) Quoted rent unit price of the warehouse portion prepared by the management company based on the market report
- (4) Rent unit price of the warehouse portion

### Portfolio List ① (1)

No.	Property name	Address	Total floor area (㎡)	Year of completion	Acquisition price (bn yen)	Investment ratio (%)	Appraisal (bn yen)	NOI Yield <sup>(2)</sup> (%)	Occupancy rate (%)	Fixed Term Lease ratio <sup>(3)</sup> (%)	# of tenants	WALE <sup>(4)</sup> (Years)	PML <sup>(5)</sup> (%)
Tokyo-1	LP Hashimoto (6)	Sagamihara, Kanagawa Prefecture	145,801	Jan 2015	21.2	6.7	23.3	4.6	99.9	100.0	14	2.7	1.3
Tokyo-2	LP Sagamihara (6)	Sagamihara, Kanagawa Prefecture	200,045	Aug 2013	23.0	7.2	25.5	4.8	99.7	100.0	19	2.8	0.5
Tokyo-3	LP Kita Kashiwa	Kashiwa, Chiba Prefecture	104,302	Oct 2012.	25.3	8.0	29.5	4.6	100.0	100.0	7	3.0	0.9
Tokyo-5	LP Nagareyama B	Nagareyama City, Chiba Prefecture	133,414	Jul 2008	26.6	8.4	30.2	4.8	99.9	99.1	8	1.9	2.3
Tokyo-6	LP Higashi Ogishima A	Kawasaki, Kanagawa	100,235	Apr 1987.	19.0	6.0	19.9	5.0	97.0	37.3	23	1.0	6.5
Tokyo-7	LP Higashi-Ogishima B	Kawasaki, Kanagawa	117,546	Apr 1991	19.1	6.0	21.6	5.5	95.2	43.9	17	0.8	6.2
Tokyo-8	LP Higashi Ogishima C	Kawasaki, Kanagawa	116,997	Sep 2001	23.7	7.5	25.7	4.9	98.8	45.1	18	1.1	6.3
Tokyo-9	LP Kawagoe	Kawagoe, Saitama	50,742	Jan 2011	11.9	3.8	12.2	4.7	100.0	100.0	4	1.3	4.4
Tokyo-11	LP Kashiwa Shonan	Kashiwa, Chiba Prefecture	40,878	Jul 2018	9.3	2.9	10.4	5.1	100.0	100.0	1	_ (11)	1.6
Tokyo-12	LP Sayama Hidaka	Hidaka City, Saitama Prefecture	23,570	Jan 2016	6.4	2.0	6.5	4.6	100.0	100.0	1	_ (11)	3.5
Tokyo-13	Higashi-Ogishima (Land with leasehold interest)	Kawasaki, Kanagawa	-	-	1.1	0.4	1.6	3.8	100.0	-	1	-	-
Tokyo-14	New asset LP Kawasaki Bay (6)	Kawasaki, Kanagawa	289,164	May 2019	32.2	10.1	34.1 (8)	4.3	99.7	100.0	9	7.2	3.3
Tokyo-15	New asset LP Shinmoriya	Ibaraki Prefecture Tsukuba Mirai City	37,089	Jul 2019	8.5	2.7	9.1 (8)	4.9	100.0	100.0	1	_ (11)	0.9

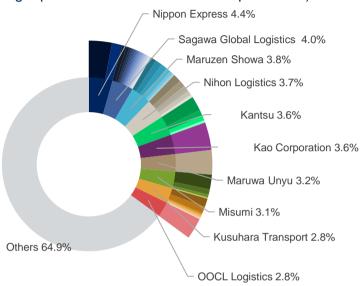
### Portfolio List 2 (1)

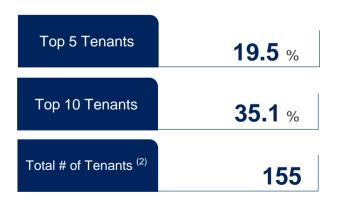
No.	Property name	Address	Total floor area (㎡)	Year of completion	Acquisition price (bn yen)	Investment ratio (%)	Appraisal (bn yen)	NOI Yield <sup>(2)</sup> (%)	Occupancy rate (%)	Fixed Term Lease ratio <sup>(3)</sup> (%)	# of tenants	WALE (4) (Years)	PML <sup>(5)</sup> (%)
Osaka-1	LP Sakai Minamijimach	Sakai-city, Osaka	30,696	Oct 2016	8.1	2.6	8.5	4.8	100.0	100.0	1	_(11)	6.5
Osaka-2	LP Sakai Chikko Shinmachi	Sakai-city, Osaka	20,428	Aug 2018	4.1	1.3	5.0	5.3	100.0	100.0	1	_(11)	7.6
Osaka-3	LP Osaka Taisho <sup>(6)</sup>	Osaka-city, Osaka	117,037	Feb 2018	17.6	5.6	18.7	4.6	99.9	100.0	12	3.7	8.4
Osaka-5	New asset LP Amagasaki	Amagasaki, Hyogo	259,004	Oct 2017 <sup>(7)</sup>	48.2	15.2	56.1 <sup>(8)</sup>	5.3	99.7	100.0	13	3.6	6.2
Osaka-6	New asset LP Sakai <sup>(6)</sup>	Sakai-city, Osaka	115,552	Mar 2017	12.0	3.8	12.8(8)	4.8	98.5	100.0	5	2.0	8.7
		Totals / Averages	1,902,508		317.8	100.0	350.8	4.9	99.2	88.2	155 <sup>(10)</sup>	3.5	2.7
LLR-2	LP Osaka Bay (Preferred Shares)	Osaka-city, Osaka	139,551	Feb 2018	1.1	-	-	-	62.7 <sup>(9)</sup>	100.0	11	-	-

- (1) 18 properties owned by LLR as of 9/30/2020. Figures are as of 8/31/2020.
- (2) NOI Yield is calculated by taking appraisal NOI divided by the acquisition price.
- (3) Based on rental revenues basis
- (4) Based on leased area basis
- (5) PML levels are as of August 2020, and based off of Tokyo Marine Nichido's "18 property earthquake risk survey portfolio analysis report"
- (6) Acquisition price and appraisal values are expressed in relative proportion to LLR's co-ownership interest. The GFA is shown for the entire property.
- (7) Conversion of construction work from a plasma TV factory to modern logistics was completed in October 2017.
- (8) Appraisals are as of 8/31/2020 (For those properties acquired during the 3rd PO, appraisals are as of 6/30/2020)
- (9) LLR-2 is as of the date of this document
- (10) Gross number of tenants which means there are some duplicate tenants at various properties.
- (11) Not able to disclose due to tenant approval not having been obtained

### Portfolio with effective tenant diversification

### Tenant Diversification Overview <sup>(1)</sup> (the outer ring represents end tenants for the top 10 lease)

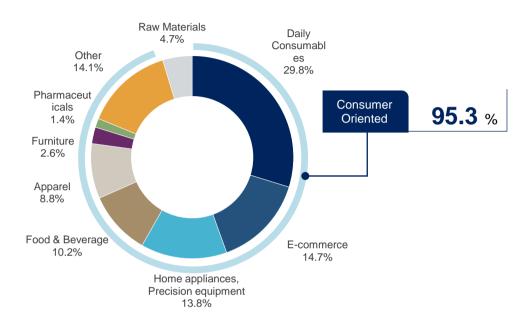




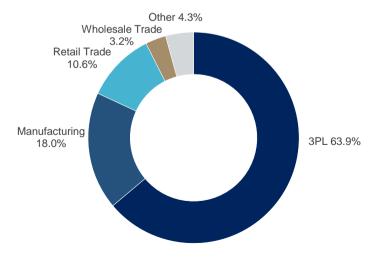
(Note) As of 8/31/2020, 17 properties, excludes leasehold land asset

- (1) Calculated based on leased area
- 2) Some properties have overlapping tenants. Net number of tenants is 137.
- (3) Calculated based on leased area (storage area only)

### End User Industry Type (3)



### Tenant Business Ratio (3)



### Financial Management Overview

### Built on Strong Financial Management (1)

**Total Debt** ¥143.5bn

42.0 %

LTV (2)

0.54 %

Wtd. Avg. Int. Rate

Commitment Line Max Amount  $\pm 4.0$ bn

Credit Rating AA-Rated by Japan Credit Rating (JCR)

Inv. Corp. Bonds % 10.1%

Appraisal LTV (2) 38.1%

Avg. Remaining Debt Term (3)

4.8 years

**7.3** years

Avg. Debt Term (3)

92.6 %

Fixed Rate (4)

### Maturity Ladder (1)

### (mm yen)

#### MUFG ■ Floating Rate ■ Fixed Rate Inv. Corp. Bonds Mizuho 20,000 SMBC SMTB 15,000 DBJ ■ Resona Shinsei 10,000 Fukuoka Nomura Trust ■ Nishi Nihon City 5,000 ■ Chugoku ■ 77 Bank Inv. Corp. Bonds 10.1% 10thFP 11thFP 12thFP 13thFP 14thFP 15thFP 16thFP 17thFP 18thFP 19thFP 20thFP 21stFP 22ndFP 23rdFP 24thFP 25thFP 26thFP 27thFP 28thFP 22/2 23/8 25/8 21/2 21/8 22/8 23/2 24/2 24/8 25/2 26/2 26/8 27/2 27/8 28/2 28/8 29/2 30/2

### Bank Syndicate 12 Banks

- Figures are expressed after an increase in outstanding investment units due to 3<sup>rd</sup> public offering, completion of property acquisitions, repayment of short-term debt.
- LTV is calculated by interest bearing debts ÷ total assets (book value basis), and appraisal LTV is calculated by interest bearing debts ÷ total assets (market value basis)
- Calculated as the sum of total loan borrowings and investment corporation bonds
- Calculated as the balance of interest bearing debt with fixed interest rates ÷ total balance of interest bearing debts

21.9%

17.3%

15.6%

10.9%

7.6%

4.0%

4.0%

3.5%

1.7%

1.4%

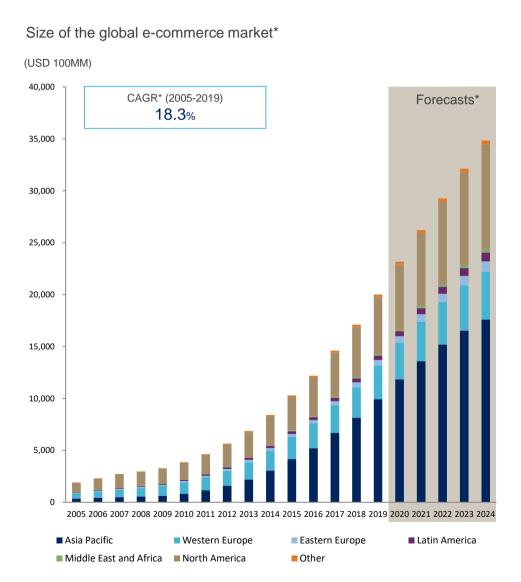
1.4%

0.6%



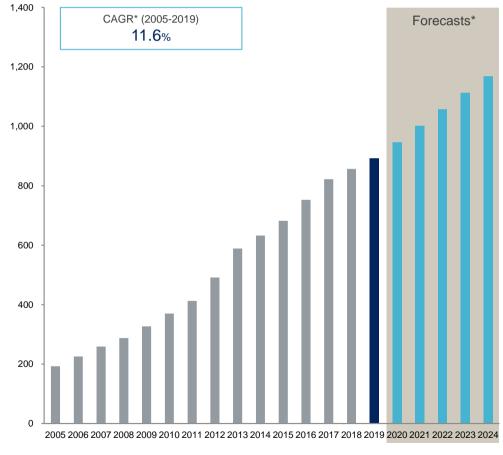
# Continued Growth of E-commerce Market Supporting Solid Demand for Logistics Facilities ①

COVID-19 may serve to further accelerate the shift to e-commerce



Size of the e-commerce market in Japan\*



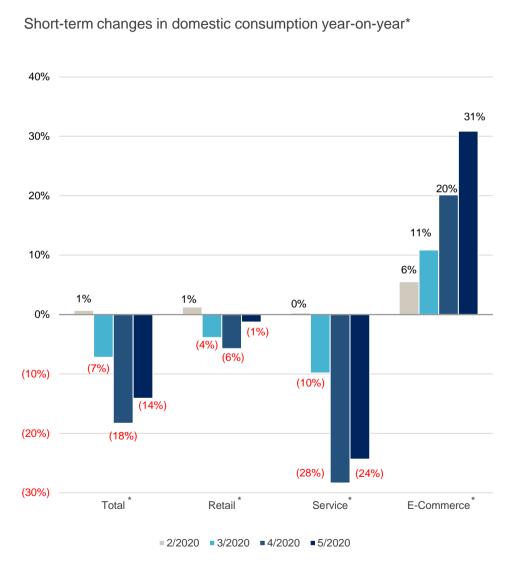


Source: Euromonitor International (Jan. 2020)

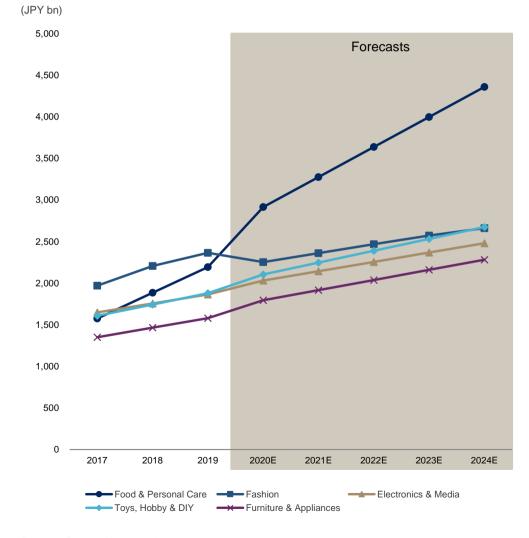
Source: Euromonitor International (Jan. 2020)

# Continued Growth of E-commerce Market Supporting Solid Demand for Logistics Facilities ②

Due to the influence of COVID-19, e-commerce has significantly expanded in the short term, and it is expected e-commerce market will grow further mainly in food and daily necessities over the long term



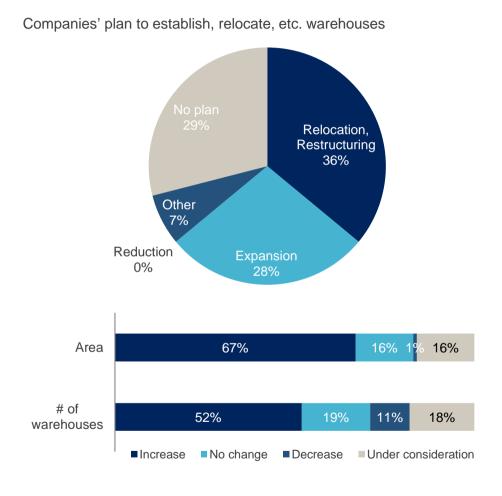
Long-term outlook for e-commerce sales in Japan (by item)\*

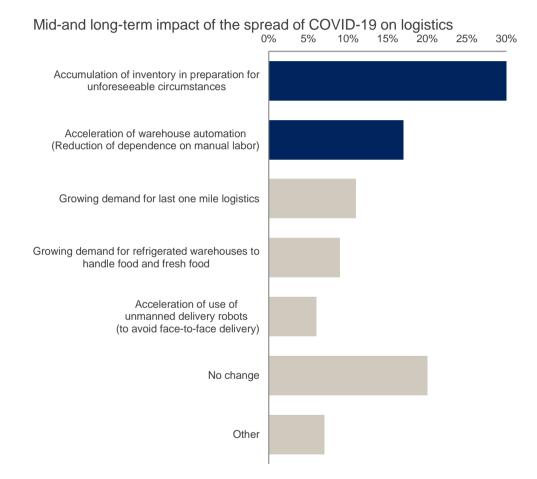


Source : Statista (Jun. 2020)

#### Strong Logistics Market Even After the Outbreak of COVID-19 ①

Even after the outbreak of COVID-19, companies continue considering relocating, restructuring, or expanding their warehouses, and increasing their inventories in anticipation of unforeseeable circumstances

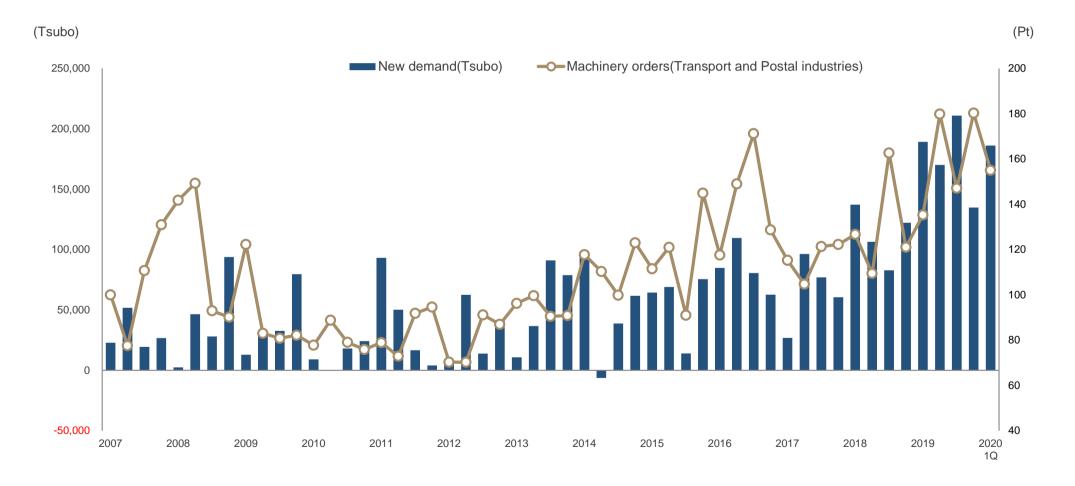




#### Strong Logistics Market Even After the Outbreak of COVID-19 ②

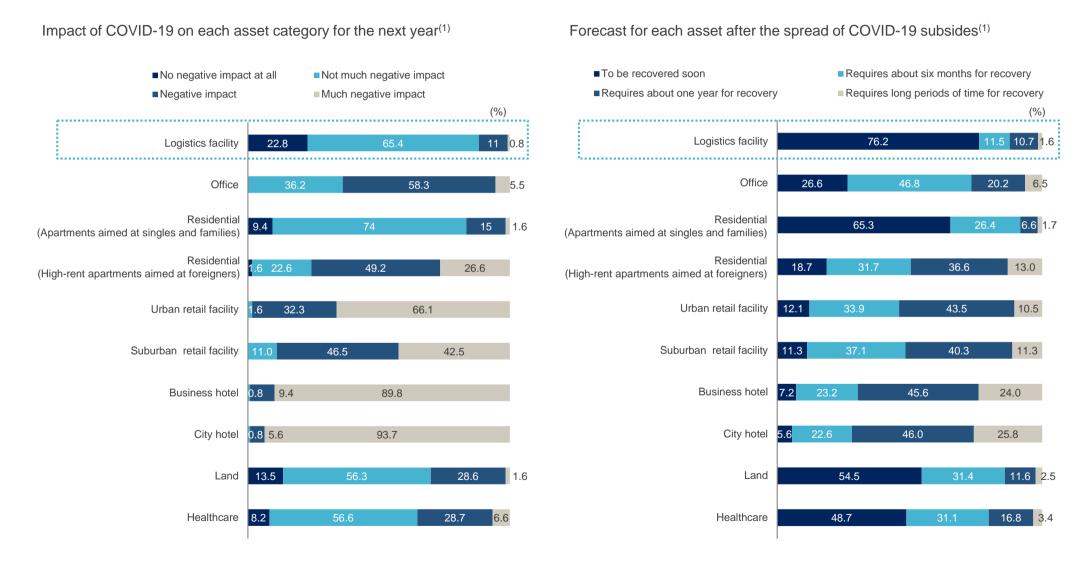
The large-scale, high functionality logistics facilities which LLR focuses on will be able to meet the growing demand for investments for labor-saving and automation after the outbreak of COVID-19

Trends in new demand for logistics facilities and machinery orders (Transport and postal industries)



# Survey of the Real Estate Investment Market by Asset Class (Survey Participants: Real Estate Investors)<sup>(1)</sup>

Negative views are limited for logistics facilities



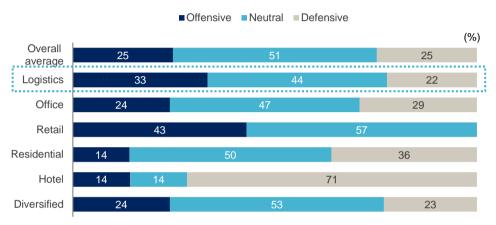
Source: "Impact of the spread of COVID-19 on the real estate investment market" issued on May 26, 2020 by Japan Real Estate Institute

<sup>(1)</sup>The survey was conducted on April 1, 2020 and targeted 193 companies including asset managers, arrangers, developers, life and non-life insurers, commercial banks/lenders, investment banks, annuity pension real estate companies, and real estate leasing companies. The number of valid responses was 129 companies (chart on the left) and 127 companies. (chart on the right)

# Investment Stance Survey by Asset Class (Survey Participants: Property Investors)

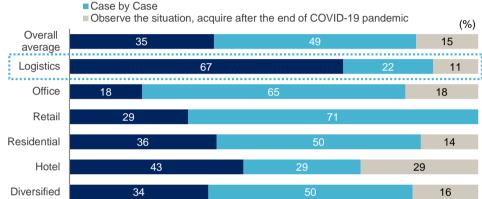
#### Negative views are limited for logistics facilities



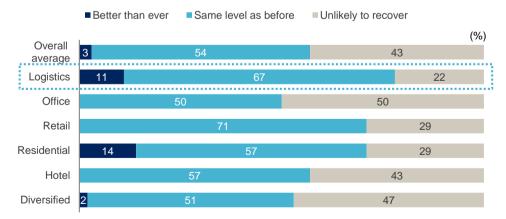


#### Appetite for acquiring property(1)

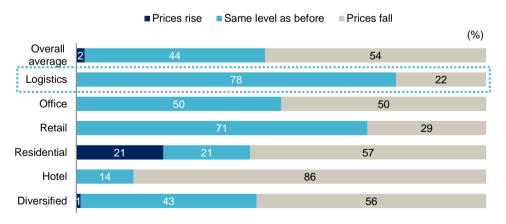
■ Possible to acquire now



#### Outlook for post-COVID-19 real estate market<sup>(1)</sup>



#### Outlook for post-COVID-19 real estate prices<sup>(1)</sup>

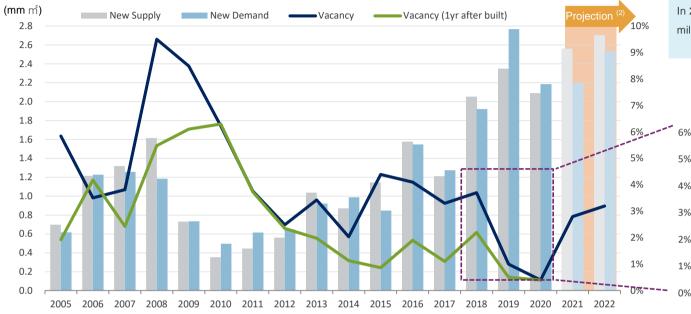


Source: "Compiled Results of Customer Surveys Regarding COVID-19" (dated June 8, 2020) by Daiwa Real Estate Appraisal

<sup>(1)</sup> The survey period was from May 13, 2020 to May 26, 2020. The targets were the persons in charge of real estate acquisition at customers of Daiwa Real Estate Appraisal (respondents: 173 (out of 184)). Figures may not total to 100% due to rounding.

#### Tokyo Area Logistics Market

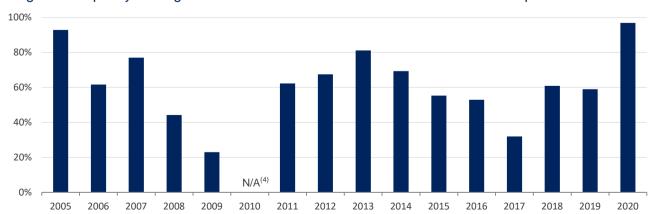
#### Supply/Demand and Mid-term Projections (1)



Source: CBRE (1) Logistics facilities with GFA greater than 5,000m2

(2) Light colored bars represent projections

#### Change in occupancy for large scale multi-tenanted facilities<sup>(3)</sup> at construction completion



Recent Vacancy Rate

In 2020, new demand of 2.18 million m exceeded the new supply of 2.08 million m, which pushed the vacancy rate to a historically low level.



As of 12/31/2020

0.4 %

(0.4% for 1yr after built)

2021 Supply Approx. 2.55m m<sup>d</sup>

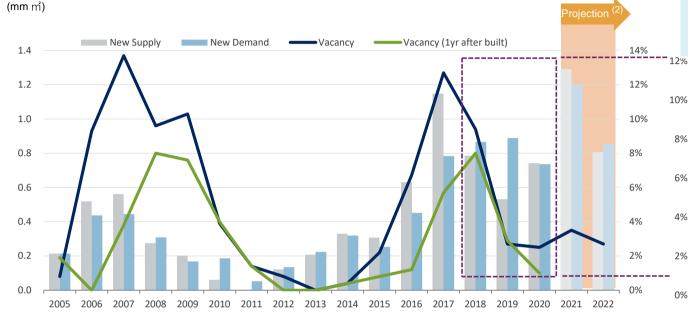
2022 Supply Approx. 2.70m m

Source: CBRE (3) Multi-tenanted logistics facilities built with GFA greater than 10,000 tsubo

(4) During these years, there were too few examples to be counted

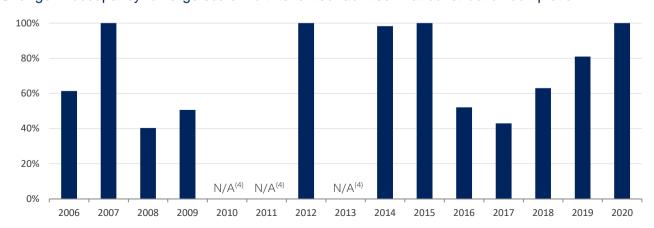
#### Osaka Area Logistics Market

#### Supply/Demand and Mid-term Projections (1)



Logistics facilities with GFA greater than 5,000m2 (2) Light colored bars represent projections

#### Change in occupancy for large scale multi-tenanted facilities (3) at construction completion



Source: CBRE (3) Multi-tenanted logistics facilities built with GFA greater than 10,000 tsubo

(4) During these years, there were too few examples to be counted

#### Recent vacancy rate

In 2020, new supply of 740,000 m slightly exceeded the demand of 735,000m2. The vacancy rate has increased in Q2 but this was due to a newly built property coming to market.



1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q

Source: CBRE

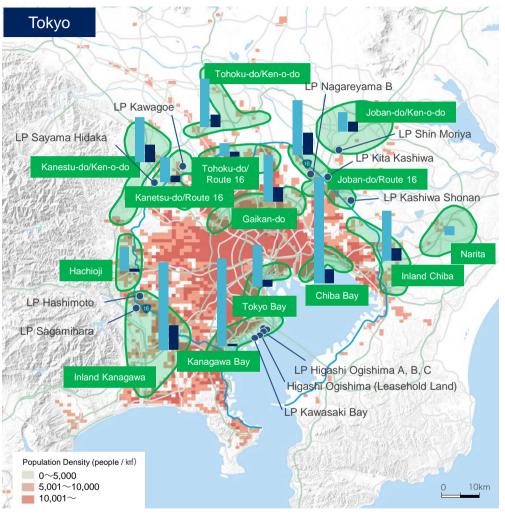
3.5 % As of 12/31/2020

(1.0% for 1yr after built)

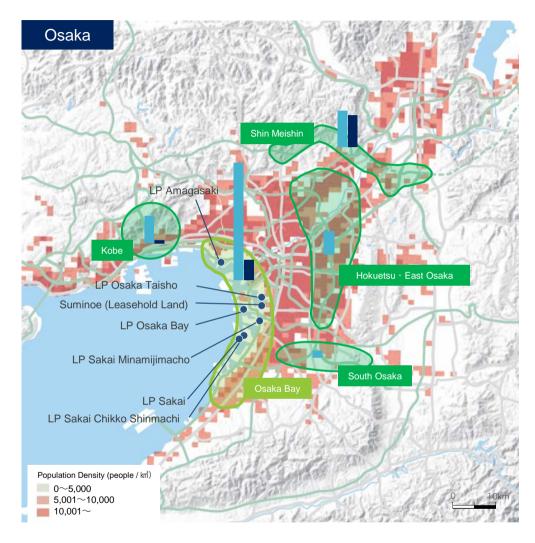
2021 Supply Approx. 1,290,000 m

800,000 m<sup>d</sup> 2022 Supply Approx.

#### Tokyo / Osaka Area Submarket Vacancy Rate and Supply Outlook



Vacancy (1) (2 <sup>nd</sup> Qtr 2020)	Supply/Demand Situation
0~5%	Supply/Demand is tight
5~10%	Supply/Demand is in equilibrium
10~15%	Supply/Demand softening concerns
15%~	Supply/Demand deteriorating

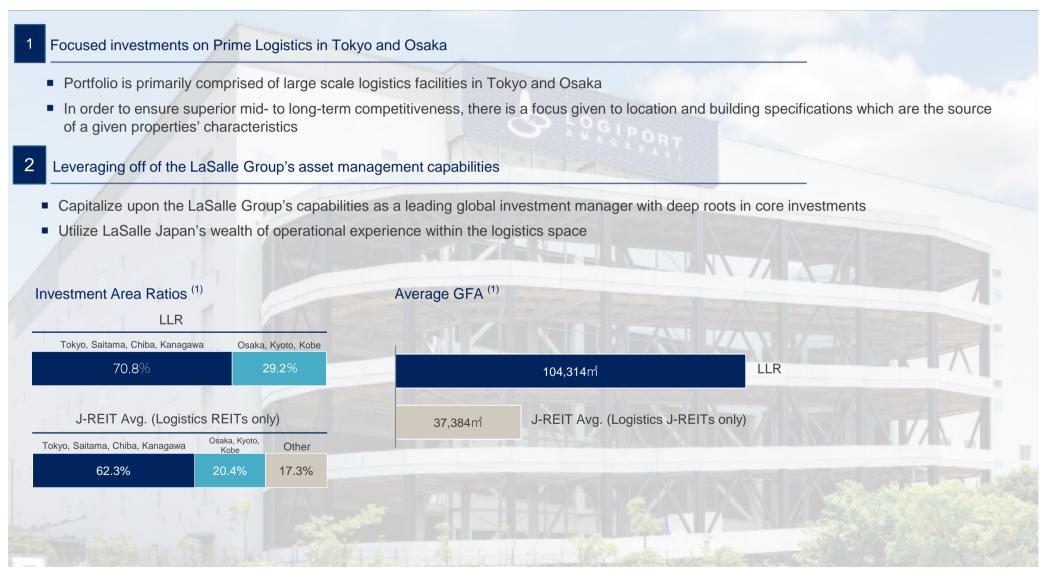


Existing Stock as of 2<sup>nd</sup> Qtr 2020
Projected supply for 2020 and 2021

Source: CBRE data which was compiled by LRA (1) Logistics facilities with GFA greater than 5,000m²



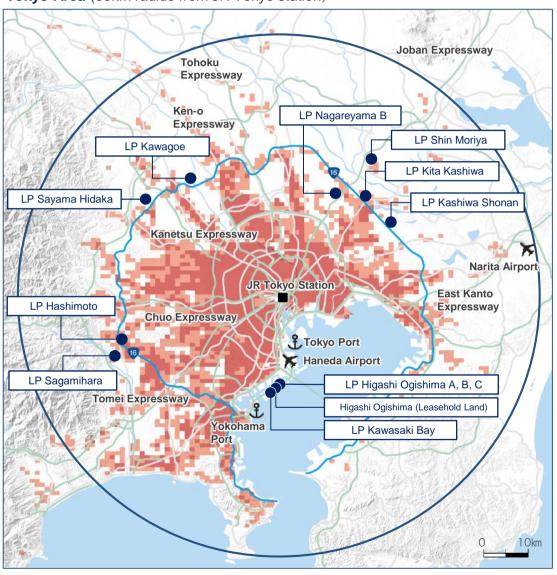
#### Features of LaSalle LOGIPORT REIT



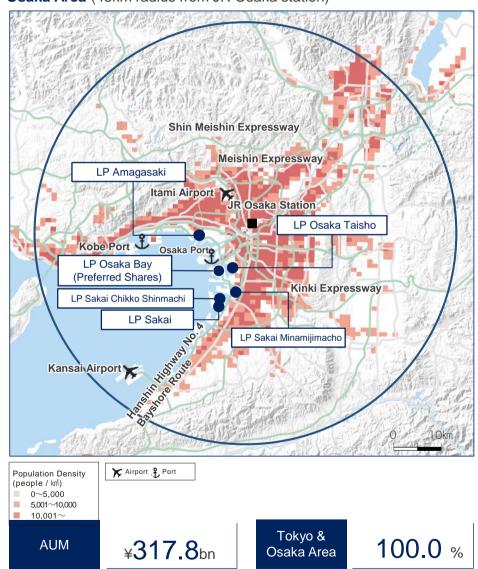
<sup>(1) &</sup>quot;Investment Area Ratios" and "Average GFA" are calculated based on the total floor area, on a GFA basis, for all logistics properties that have been acquired by LLR as of 9/4/2020 and other logistics focused J-REITs as of 8/31/2020, respectively. Leasehold land assets have been excluded.

#### Portfolio Composition and Locational Maps

Tokyo Area (60km radius from JR Tokyo station)



Osaka Area (45km radius from JR Osaka station)



#### LaSalle Group is a leading company in real estate core investments

# (M) LaSalle

World leading real estate investment management firm

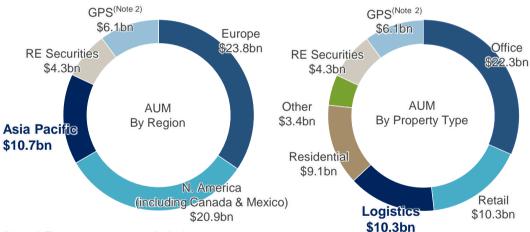
\*65.7bn



**Global Network** 

Trusted by Investors

500+ institutions
Investors from over 30+
countries including SWFs,
pension systems, insurance
companies, and corporates



(Note 1) Figures above are as of 6/30/2020

(Note 2) Global Partners Solutions: Fund of funds business



#### Global comprehensive real estate services firm (Parent company of LaSalle Investment Management)

Scale of Operations

Revenues (FY2019)
Approx. \$7.1 bn

# Global Network 80 countries 93,000 employees



Development, Investment, and Leasing Track Record
 Robust Experience (1)



#### Development, Investment (Aggregated Basis) (2)



- (1) As of 8/31/2020
- (2) Includes development pipeline
- (3) Sources: CBRE. Sample set is comprised of multi-tenanted logistics with GFA greater than 100,000 m² (as of 6/30/2020) LaSalle LOGIPORT REIT

#### LaSalle Group's Track Record for Developing Logistics Facilities in Japan



#### (Note)

The timeline above reflects the timing to when a purchase and sale contract was consummated for the acquisition of land and building

The figures below the photos in the above chart indicates the gross floor area of each respective properties

As of the date of this document, LLR has not decided to acquire any of the properties in the above timeline, and there is no guarantee that LLR can acquire in the future.

The floor areas of the buildings are based on the building certificates and drawings, etc. and may not be identical with the floor areas in the property registry.

Investment policy that focuses on locations and specifications as a source for maintaining property competitiveness

Tokyo and Osaka are target markets





(1) "Osaka Area" is defined as the area that's within a 45km radius from JR Osaka station.

#### ■ Characteristics of "Prime Logistics"

Suitable Sites

- ① Excellent access to high consumption areas (dense population areas)
- 2 Close proximity to highway interchange nodes
- 3 Located in industrial use zoned areas that allow for 24 hour operations
- 4 Easy public transportation access in order to attract employees

Large Scale

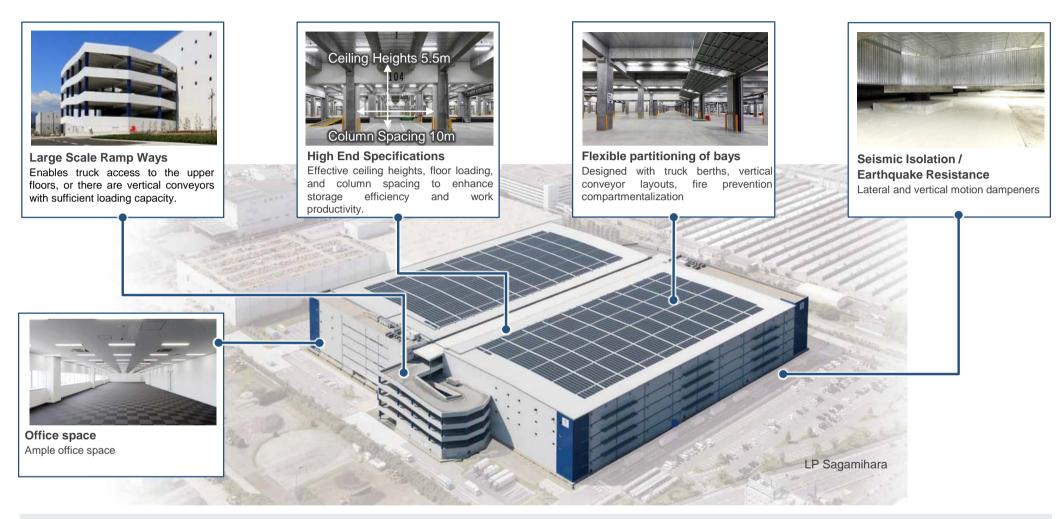
1 In general, GFA is greater than 16,500 m

High Specs

- ① Effective ceiling heights are greater than 5.5m, floor loads can handle in excess of 1.5 t/m², and column spacing is typically 10m x 10m
- ② Large ramp ways for direct truck access to the upper floors or freight elevators with sufficient loading capacity
- 3 Designed with flexible bay partitioning
- 4 Ample office space
- ⑤ High safety features with seismic isolation or resistance performance



#### Features of "Prime Logistics"



#### Environmental, Energy Efficiency, Security Measures, Enhanced Amenities

Environmental, Energy Efficiency



Solar panels for renewable energy utilization



Exterior walls, sandwich panel system for thermal insulation and airtightness.



Automatic lighting sensors for corridors and bathrooms



Obtained S
and A rankings,
based on
CASBEE
evaluation for
new and
existing built.

#### Security Measures



24-7, 365 days, fire prevention center

#### **Ample Amenities**







Convenience stores on-sight for employee satisfaction



Operation of a commuter bus from the nearest station

#### ESG Initiatives (1)

#### LaSalle Group Commitment

At the LaSalle Group, since 2007, in addition to being a industry leader in promoting sustainability through various organizations, LaSalle has established an in-house Global Sustainability Committee, which is conscious of the challenges involved with environmental (E), societal (S), and governance (G) (collectively "ESG") best practices and are incorporating these measures on a company wide basis.

#### Participation in various organizations

 U.N. Principals for Responsible Investing (PRI)

Signed onto the PRI in 2009. In the 2019 assessment results. LaSalle has been ranked A+ for three consecutive years in the areas of strategy and governance.



ULI Greenprint

Through ULI Greenprint, we monitor energy consumption data for 473 properties.



**TOTAL CONTRACT OF THE PROPERTY OF THE PROPERT Building Performance** 

 United Nations Environment Program Finance Initiatives (UNEP FI)

As a member of UNEP FI, we work with its real estate working group to promote transparent and sustainable investment behavior.



 Task Force on Climate Related Financial Disclosures (TCFD)

Announced support for TCFD in 2019.



GRESB

LaSalle participated in the GRESB real estate assessment in 2019, for funds worth \$14.7 billion.



#### LaSalle FSG Promotion Structure

- Promotion of ESG by Global Top Management
- The Global CEO of the LaSalle Group chairs the Global Sustainability Committee and promotes ESG companywide together with a full-time Global ESG Officer (Global Sustainability Officer).
- The LaSalle Group implements ESG elements incorporated into its investment process in daily investment and management activities under the direction of the Global ESG Officer and local ESG managers.

#### ESG Initiatives 2

#### LLR Specific Achievements and Initiatives

#### Third party evaluations · Certifications

■ GRESB Real Estate Assessment



SMBC Environmental

 J-REIT's ESG evaluation conducted by MUFG and supported by JCR



#### ■ CASBEE

	Property name	Rank
Tokyo-1	LP Hashimoto	S Rank
Tokyo-2	LP Sagamihara	S Rank
Tokyo-3	LP Kita Kashiwa	S Rank
Tokyo-5	LP Nagareyama B	New S Rank
Tokyo-6	LP Higashi Ogishima A	A Rank
Tokyo-7	LP Higashi Ogishima B	A Rank
Tokyo-8	LP Higashi Ogishima C	A Rank
Tokyo-9	LP Kawagoe	A Rank
Tokyo-11	LP Kashiwa Shonan	New S Rank
Tokyo-12	LP Sayama Hidaka	New S Rank
Tokyo-14	LP Kawasaki Bay	S Rank
Tokyo-2	LP Shinmoriya	A Rank
Osaka-1	LP Sakai Minamijimacho	New S Rank
Osaka-2	LP Sakai Chikko Shinmachi	New S Rank
Osaka-3	LP Osaka Taisho	New S Rank
Osaka-5	LP Amagasaki	S Rank

In 2020, LLR's 6 properties will obtain CASBEE certification with the highest S rank rating out of 5 levels.

Green Eligible Asset Ratio is 95.8%, which is one of the top J-REITs.



BELS





ZEB Ready

LP Sakai Minamijimacho

#### Green Bond

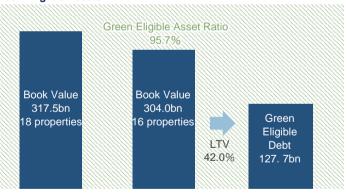
The Investment Corporation has a policy of allocating the funds procured for green bonds to the acquisition funds of green-qualified assets that meet the qualified criteria, the repair work of funds, the repayment funds of the borrowing required for them or the redemption of investment corporation bonds.

#### 1<sup>st</sup> Issuance of Green Bonds

Amount	Rate	Issuance Date	Maturity Date
3.0bn	0.59%	2020.2.20	2030.2.20

\*The above amount was allocated toward the repayment of acquisition debt financing.

#### **Green Eligible Assets**



#### Gender Diversity

Of the 14 members who hold seats at the Asset Management Company's decision making body, 5 are females

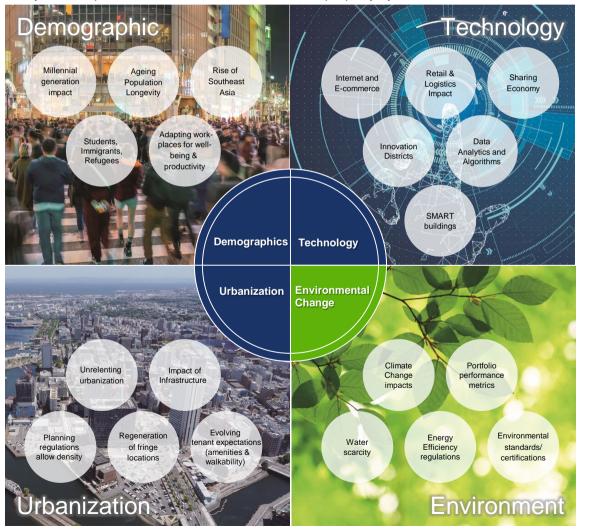
Board of Directors: 2 people Investment Committee: 2 people Compliance Committee: 1 person

#### ESG Initiatives 3

#### DTU (Demographics, Technology, Urbanization) + E (Environmental)

Six years ago, the LaSalle Group decided to undertake focused research on the long term "secular" drivers of real estate. As a result, LaSalle developed the DTU (demographics, technology, urbanization) research program to better understand how fundamental drivers of demand interact. LaSalle's hypothesis is that these secular drivers have the power to shape real estate markets in ways that supersede and outlast the shorter-term property cycles.

- In 2016, LaSalle added a fourth secular trend for real estate investors to focus on in the next decade and beyond. LaSalle has identified a broad array of environmental factors ("E-factors") that can contribute to improvements in the risk-adjusted returns of real estate investments.
- E-factors include: energy conservation, carbon footprint reduction, climate change, water and waste recycling, and green building ratings to certify sustainable building design.
- E-factors should be an important consideration in the investment analysis of portfolios and assets. Any real estate financial analysis should take into account the rising demand for the sustainability and resilience features of a building. The rising demand occurs through both regulatory and market forces.
- LaSalle has also been tracking the growing awareness by governments and regulatory bodies to the E-factors. National and local governments both realize that real estate is a major user of energy and water, and that activities inside buildings are major generators of recyclable waste. Therefore, construction and management of the built environment can play a major role in reducing carbon emissions, improving water and energy conservation, and stopping unsustainable waste disposal practices.
- The broader market effects rising tenant preferences for sustainable, healthy, and flexible spaces for work, social interaction, shopping, leisure, storage/distribution, and residential living spaces also vary greatly between and within countries.
- By adding "E" to the "DTU" framework, LaSalle is committing to continue to conduct and review rigorous research in order to determine how its clients can benefit from sustainability initiatives.



#### Governance Structure Emphasizing Unitholders' Interest and Transparency

Management fees that align with unitholders' interest

# Recurring Management Fee (1) AM Fee I: NOI (Inclusive of Capital Gain) × 10% (upper limit rate) (2) AM Fee II: Before tax Net Income × Adjusted EPU × 0.002% (upper limit rate) (3) AM Fee III:

Adjusted NAV × NAV per unit FP prior × 0.6% (upper limit rate)

#### Acquisition Fee

(4) Transaction Price when acquiring real estate related assets ×1.0% (upper limit rate)

#### Merger Fee

- (5) Valuation of real estate related assets held by the new merger or absorption merger  $\times$  1.0% (upper limit rate)
- Align unitholder interests with LaSalle Group

47,700 units	Same boat investment into LLR made by the LaSalle Group and JLL
Investment Unit Ownership Association	Officers and Employees of the Sponsor and the Asset Manager, the Sponsor's CEO, and all full-time Directors of Asset Manager's participate in this investment program
Share Buyback System Already in Place	Amendment of Asset Management Agreement enabling share buybacks and share extinguishment

 Decision making flow chart of LRA as it relates to related party transactions



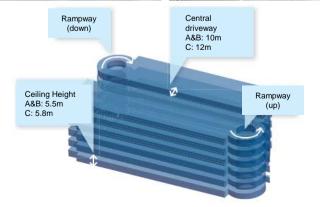
With respect to resolutions involving related party transactions, approval from the external officer at both the Compliance Committee and Investment Committee from external Supervisory Directors level must be obtained

#### Property Close Up: Features of LP Higashi Ogishima 1/3

■ LP Higashi Ogishima A, B, C are located in suitable sites for large scale, highly functional "Prime Logistics"







#### Suitable Sites

- Access to high consumption areas
   Good access to major consumption areas Tokyo CBD, Yokohama, Kawasaki
- ② Proximity to main arterial roads (interchanges) Adjacent to the Shutoko Expressway entry/exit, with easy access to logistics hubs such as Haneda Airport, Tokyo Port, and Yokohama Port
- 3 Zoned for 24 hour operations and industrial use Factories and logistics facilities comprise this large aggregated area for industrial use, enabling 24 hour operations
- Pedestrian access to/from public transportation Adjacent to bus station (1 min) which connects to Kawasaki and Yokohama stations, frequent bus service (weekdays in excess of 120 roundtrips)

#### Large Scale

① GFA in excess of 30,000 tsubo, NRA per floor is in excess of 5,000 tsubo

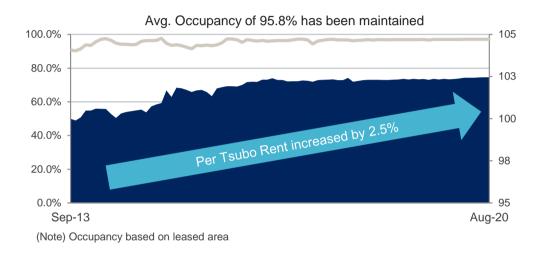
#### High Functionality

- ① Ceiling heights from 5.5m to 5.8m, floor load is 1.66 t/m², column spacing is greater than 10m
- 2 Equipped with double ramp-ways, allowing for direct truck access onto each floor
- 3 Enable with flexible partitioning, from a minimum of 200 tsubo
- 4 Ensured with adequate office space with air conditioning
- ⑤ Built out of reinforced concrete for high seismic resistance

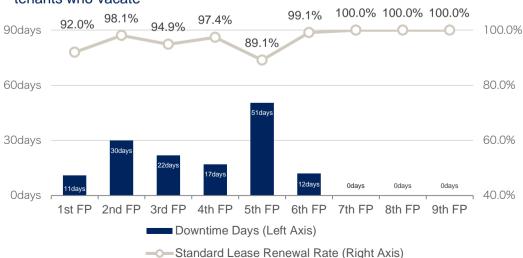
#### Property Close Up: Features of LP Higashi Ogishima 2/3

#### Built upon a track record of stable operations, per tsubo rents have steadily increased

#### Occupancy · Rent Per Tsubo Differential

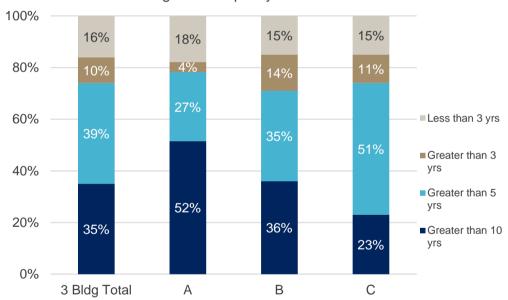


## Automatic renewal rates of standard leases and associated downtime for tenants who vacate



#### Avg. Period of Occupancy for Existing Tenants

- Due to the number of leases that are under standard lease terms is significant, the average WALE is 2.0 years
- Among the existing tenants, their average occupancy has lasted 9.6 years (counting from the first lease start date through the 9<sup>th</sup> FP)
- Breakdown to the length of occupancy



(Note) Based on leased area

#### Property Close Up: Features of LP Higashi Ogishima 3/3

#### ■ Dispersion of Tenants & End Tenants, below market rents exit, occupancy is stabilized

#### Composition of tenants and end tenants

- · Due to flexible layout of space, tenants range from small to large u
- As large scale tenants handle goods from multiple end tenant users, actual tenant dispersion is even greater
  - Tenant Dispersion by Industry

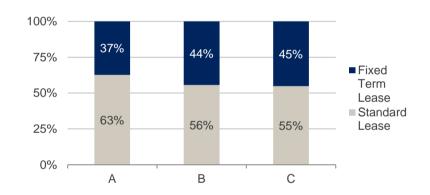


Tenant Dispersion based on actual end tenant users



#### Current rent levels

- In-place rents are below market by 0%~27%
- As the rental gap is relatively large for those tenants with standard lease terms, the motivation for them to move is low, thus, while their contracted lease terms are short, their actual period of occupancy has been long.
  - Fixed Term Lease · Standard Lease Breakdown

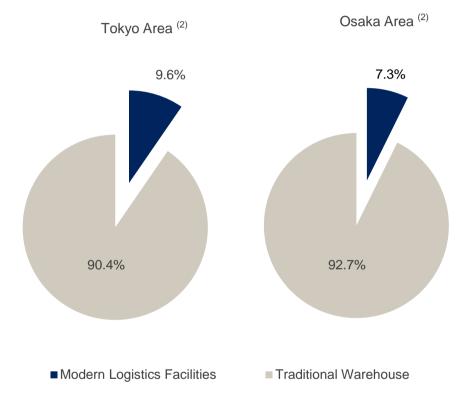


#### Rent Gap

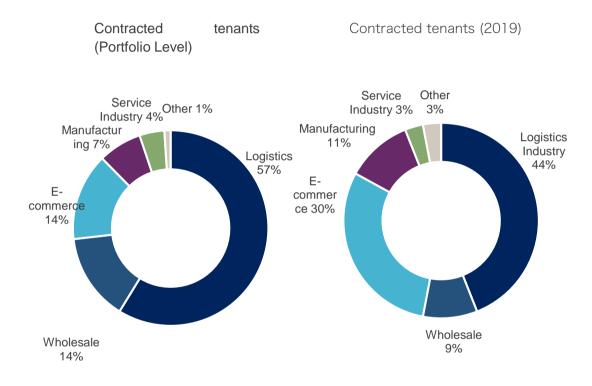


#### Logistics Real Estate Stock

# Comparison of modern logistics facilities (1) relative to overall warehouse stock



### Tokyo area multi-tenanted facilities and the inventory that underlies space demand needs (3)



Source: Both of the above are from CBRE

<sup>(1)</sup> GFA >10,000m, modern leasable facilities that satisfy functional design standards that warrant their modernity. As of 3/2019.

<sup>(2) &</sup>quot;Tokyo Area" is defined as Tokyo, Kanagawa, Saitama, Chiba, and Ibaraki prefecture. "Osaka Area" is defined as Osaka, Kyoto, Hyogo prefectures.

<sup>(3)</sup> Tokyo Area multi-tenanted facilities with GFA >10,000 tsubo. As of 3/2020.

# (Reference) Portfolio level per tsubo rents vs. Occupancy and their sensitivity to DPU growth Sensitivity to DPU based on Occupancy vs. Per Tsubo Rents (Expressed in yen)

		Occupancy						
		-3.0%	-2.0%	-1.0%	0.0%	1.0%	2.0%	3.0%
	-5.0%	-338	-297	-255	-214	-173	-133	-92
	-4.0%	-296	-254	-213	-171	-130	-89	-48
	-3.0%	-254	-212	-170	-128	-87	-45	-4
	-2.0%	-212	-170	-127	-85	-44	-2	40
Rent	-1.0%	-170	-127	-85	-43	-0	42	84
per	0.0%	-128	-85	-43	0	43	85	127
Tsubo	1.0%	-87	-44	-0	43	85	128	171
	2.0%	-45	-2	42	85	128	171	214
	3.0%	-4	40	84	127	171	214	258
	4.0%	37	82	126	170	214	257	301
	5.0%	79	123	168	212	256	300	344

Sensitivity to DPU based on Occupancy vs. Per Tsubo Rents (Expressed in %)

		Occupancy						
		-3.0%	-2.0%	-1.0%	0.0%	1.0%	2.0%	3.0%
	-5.0%	-11.5%	-10.1%	-8.7%	-7.3%	-5.9%	-4.5%	-3.1%
	-4.0%	-10.0%	-8.6%	-7.2%	-5.8%	-4.4%	-3.0%	-1.6%
	-3.0%	-8.6%	-7.2%	-5.8%	-4.4%	-2.9%	-1.5%	-0.1%
	-2.0%	-7.2%	-5.8%	-4.3%	-2.9%	-1.5%	-0.1%	1.4%
Rent	-1.0%	-5.8%	-4.3%	-2.9%	-1.4%	0.0%	1.4%	2.8%
per	0.0%	-4.4%	-2.9%	-1.4%	0.0%	1.4%	2.9%	4.3%
Tsubo	1.0%	-2.9%	-1.5%	0.0%	1.4%	2.9%	4.4%	5.8%
	2.0%	-1.5%	-0.1%	1.4%	2.9%	4.4%	5.8%	7.3%
	3.0%	-0.1%	1.4%	2.8%	4.3%	5.8%	7.3%	8.7%
	4.0%	1.3%	2.8%	4.3%	5.8%	7.2%	8.7%	10.2%
	5.0%	2.7%	4.2%	5.7%	7.2%	8.7%	10.2%	11.7%

#### Fund Summary

	8 <sup>th</sup> FP	9 <sup>th</sup> FP
Operating Revenues	8,758 mm yen	7,430 mm yen
Net Operating Income ("NOI")	5,819 mm yen	5,956 mm yen
Depreciation	921 mm yen	930 mm yen
After Depreciation NOI	4,898 mm yen	5,026 mm yen
Asset Management Fee	1,047 mm yen	877 mm yen
Operating Income	5,233 mm yen	4,066 mm yen
Interest Expense, Financing Related Fees	424 mm yen	395 mm yen
Net Income	4,759 mm yen	3,663 mm yen
Total Distributable Amount	5,002 mm yen	3,941 mm yen
Capital Expenditures	275 mm yen	402 mm yen
FFO	5,681 mm yen	4,594 mm yen
AFFO	5,405 mm yen	4,191 mm yen
Acquisition Price	245,686 mm yen	245,686 mm yen
Tangible Fixed Asset Book Value	245,242 mm yen	244,714 mm yen
Real Estate Appraisal Value	271,190 mm yen	271,640 mm yen
Unrealized Capital Gain	25,947 mm yen	26,925 mm yen
Unrealized Capital Gain (%)	10.6%	11.0%
Interest Bearing Debt	112,244 mm yen	112,244 mm yen
Net Assets	144,540 mm yen	143,202 mm yen
Total Assets	263,283 mm yen	262,435 mm yen
NOI Yield (Acq. Price Basis)	4.70%	4.86%
After Depreciation NOI Yield (Acq. Price Basis)	3.95%	4.10%
LTV (Book Value Basis)	42.6%	42.8%
LTV (Market Value Basis)	38.8%	38.8%
# of Outstanding Units at FP end	1,363,000	1,363,000
NAV	165,486 mm yen	166,185 mm yen

	8 <sup>th</sup> FP	9 <sup>th</sup> FP
Distributions Per Unit ("DPU")	3,670 yen	2,892 yen
Earnings Per Unit ("EPU")	3,492 yen	2,688 yen
Distributions in Excess of Earnings Per Unit	178 yen	204 yen
AFFO per unit	3,966 yen	3,075 yen
NAV per unit	121,413 yen	134,228 yen
Net Assets per unit	106,046 yen	105,064 yen
Investment Unit Price (Last Day with Rights)	176,600 yen	181,100 yen
Market Capitalization (as of Last Day of Rights)	240,705 mm yen	246,839 mm yen
Dividend Yield	4.12%	3.20%
Price to Book Ratio	1.67x	1.72x
Price / NAV	1.46x	1.49x
ROE	6.6%	5.1%
AFFO Payout Ratio	92.5%	94.0%

- 1. FFO = Net Income + Depreciation Expense
- 2. AFFO = FFO Capital Expenditures
- 3. LTV (Book Value basis) = Interest Bearing Debt ÷ Total Assets
- 4. LTV (Market Value basis) = Interest Bearing Debt ÷ (Total Assets Tangible Fixed Asset Book Value + Real Estate Appraisal Value)
- 5. NAV = Net Assets Expected Dividend Distribution Amount + Unrealized Capital Gain/Loss
- 6. Dividend Yield = DPU (Annualized Conversion) ÷ Investment Unit Price
- 7. Price to Book Ratio (Unit Price Net Assets' multiple) = Investment Unit Price ÷ Net Assets per unit
- 8. Price/ NAV ratio = Investment Unit Price ÷ NAV per unit
- 9. ROE = Net Income (Annualized conversion) ÷ Net Assets
- 10. AFFO Payout = Total Distributable Amount ÷ AFFO

(Note) "NAV per unit" is calculated based on the increase in the number of issued investment units after the 3<sup>rd</sup> public offering and the completion of property acquisitions in the 9<sup>th</sup> fiscal period

#### P&L on a per property basis

LP

Hashimoto

LP

Sagamihara

LP

Kita Kashiwa

LP

Nagareyama B

LP

Higashi Ogishima A

LP

Higashi Ogishima B Higashi Ogishima C

(units: thousands yen)

LP

Kawagoe

184	184	184	184	184	184	184	184
610,160	722,511	771,874	753,508	607,772	662,882	769,330	346,426
565,762	662,568	694,400	692,206	548,595	577,246	691,581	320,917
44,397	59,943	77,474	61,302	59,176	85,635	77,748	25,508
192,682	220,919	287,865	260,652	166,278	229,941	249,626	125,001
20,278	32,539	32,063	29,046	39,432	52,768	50,559	18,334
27,581	39,809	61,954	40,060	20,235	29,870	36,413	20,119
53,117	59,382	72,286	51,994	41,755	63,012	61,374	26,176
827	975	1,221	1,432	1,125	1,411	1,489	532
12,228	7,687	23,030	4,024	3,553	6,107	5,468	10,417
75,185	68,210	94,336	129,293	57,550	74,597	92,522	41,441
3,462	12,315	2,973	4,800	2,626	2,173	1,797	7,980
417,477	501,591	484,008	492,856	441,494	432,940	519,704	221,424
492,663	569,801	578,345	622,150	499,044	507,538	612,227	262,865
				1			
LP	LP	Higashi Ogishima			LP	Suminoe	LP
Kashiwa Shonan	Sayama Hidaka	(Leasehold Land)	Sakai Minamijimacho	Sakai Chikko Shinmachi	Osaka Taisho	(Leasehold Land)	Amagasaki
184	184	184	184	184	184	184	184
					492,182		824,302
					102,102		024,002
					466,417		778,779
					466,417		778,779
					466,417 25,765		778,779 45,523
Undisclosed	Undisclosed	Undisclosed	Undisclosed	Undisclosed	466,417 25,765 168,209	Undisclosed	778,779 45,523 283,332
Undisclosed (Note)	Undisclosed (Note)	Undisclosed (Note)	Undisclosed (Note)	Undisclosed (Note)	466,417 25,765 168,209 18,940	Undisclosed (Note)	778,779 45,523 283,332 27,498
					466,417 25,765 168,209 18,940 18,594		778,779 45,523 283,332 27,498 33,394
					466,417 25,765 168,209 18,940 18,594 55,622		778,779 45,523 283,332 27,498 33,394 92,937
					466,417 25,765 168,209 18,940 18,594 55,622 596		778,779 45,523 283,332 27,498 33,394 92,937 1,496
					466,417 25,765 168,209 18,940 18,594 55,622 596 730		778,779 45,523 283,332 27,498 33,394 92,937 1,496 7,773
					466,417 25,765 168,209 18,940 18,594 55,622 596 730 71,552		778,779 45,523 283,332 27,498 33,394 92,937 1,496 7,773 117,550
	610,160 565,762 44,397 192,682 20,278 27,581 53,117 827 12,228 75,185 3,462 417,477 492,663	610,160 722,511 565,762 662,568 44,397 59,943 192,682 220,919 20,278 32,539 27,581 39,809 53,117 59,382 827 975 12,228 7,687 75,185 68,210 3,462 12,315 417,477 501,591 492,663 569,801  LP LP Kashiwa Shonan Sayama Hidaka	610,160 722,511 771,874 565,762 662,568 694,400 44,397 59,943 77,474 192,682 220,919 287,865 20,278 32,539 32,063 27,581 39,809 61,954 53,117 59,382 72,286 827 975 1,221 12,228 7,687 23,030 75,185 68,210 94,336 3,462 12,315 2,973 417,477 501,591 484,008 492,663 569,801 578,345  LP LP LP Higashi Ogishima (Leasehold Land)	610,160         722,511         771,874         753,508           565,762         662,568         694,400         692,206           44,397         59,943         77,474         61,302           192,682         220,919         287,865         260,652           20,278         32,539         32,063         29,046           27,581         39,809         61,954         40,060           53,117         59,382         72,286         51,994           827         975         1,221         1,432           12,228         7,687         23,030         4,024           75,185         68,210         94,336         129,293           3,462         12,315         2,973         4,800           417,477         501,591         484,008         492,856           492,663         569,801         578,345         622,150           LP         Kashiwa Shonan         LP         Sakai Minamijimacho	610,160         722,511         771,874         753,508         607,772           565,762         662,568         694,400         692,206         548,595           44,397         59,943         77,474         61,302         59,176           192,682         220,919         287,865         260,652         166,278           20,278         32,539         32,063         29,046         39,432           27,581         39,809         61,954         40,060         20,235           53,117         59,382         72,286         51,994         41,755           827         975         1,221         1,432         1,125           12,228         7,687         23,030         4,024         3,553           75,185         68,210         94,336         129,293         57,550           3,462         12,315         2,973         4,800         2,626           417,477         501,591         484,008         492,856         441,494           492,663         569,801         578,345         622,150         499,044    LP  Kashiwa Shonan  Sayama Hidaka  (Leasehold Land)  (Leasehold Land)	610,160         722,511         771,874         753,508         607,772         662,882           565,762         662,568         694,400         692,206         548,595         577,246           44,397         59,943         77,474         61,302         59,176         85,635           192,682         220,919         287,865         260,652         166,278         229,941           20,278         32,539         32,063         29,046         39,432         52,768           27,581         39,809         61,954         40,060         20,235         29,870           53,117         59,382         72,286         51,994         41,755         63,012           827         975         1,221         1,432         1,125         1,411           12,228         7,687         23,030         4,024         3,553         6,107           75,185         68,210         94,336         129,293         57,550         74,597           3,462         12,315         2,973         4,800         2,626         2,173           417,477         501,591         484,008         492,856         441,494         432,940           492,663         569,801         578,345 <td>610,160         722,511         771,874         753,508         607,772         662,882         769,330           565,762         662,568         694,400         692,206         548,595         577,246         691,581           44,397         59,943         77,474         61,302         59,176         85,635         77,748           192,682         220,919         287,865         260,652         166,278         229,941         249,626           20,278         32,539         32,063         29,046         39,432         52,768         50,559           27,581         39,809         61,954         40,060         20,235         29,870         36,413           53,117         59,382         72,286         51,994         41,755         63,012         61,374           827         975         1,221         1,432         1,125         1,411         1,489           12,228         7,687         23,030         4,024         3,553         6,107         5,468           75,185         68,210         94,336         129,293         57,550         74,597         92,522           3,462         12,315         2,973         4,800         2,626         2,173         1,797</td>	610,160         722,511         771,874         753,508         607,772         662,882         769,330           565,762         662,568         694,400         692,206         548,595         577,246         691,581           44,397         59,943         77,474         61,302         59,176         85,635         77,748           192,682         220,919         287,865         260,652         166,278         229,941         249,626           20,278         32,539         32,063         29,046         39,432         52,768         50,559           27,581         39,809         61,954         40,060         20,235         29,870         36,413           53,117         59,382         72,286         51,994         41,755         63,012         61,374           827         975         1,221         1,432         1,125         1,411         1,489           12,228         7,687         23,030         4,024         3,553         6,107         5,468           75,185         68,210         94,336         129,293         57,550         74,597         92,522           3,462         12,315         2,973         4,800         2,626         2,173         1,797

#### Income Statement & Balance Sheet

#### **Income Statement**

(units: thousand yen)

Operating Revenues         8,758,378         7,430,967           Leasing Business Revenues         6,638,340         6,865,424           Other Leasing Business Revenues         591,822         565,543           Dividend Income         798,547         -           RE Disposition Capital Gains         729,667         -           Operating Expenses         3,524,550         3,364,271           Leasing Business OpEx         2,332,043         2,404,952           Asset Management Fees         1,047,556         877,040           Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,682           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         2	ltem	8 <sup>th</sup> FP Actuals 2/29/2020	9 <sup>th</sup> FP Actuals 8/31/2020
Other Leasing Business Revenues         591,822         565,543           Dividend Income         798,547         -           RE Disposition Capital Gains         729,667         -           Operating Expenses         3,524,550         3,364,271           Leasing Business OpEx         2,332,043         2,404,952           Asset Management Fees         1,047,556         877,040           Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35	Operating Revenues	8,758,378	7,430,967
Dividend Income         798,547         -           RE Disposition Capital Gains         729,667         -           Operating Expenses         3,524,550         3,364,271           Leasing Business OpEx         2,332,043         2,404,952           Asset Management Fees         1,047,556         877,040           Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Investment Unit Issuance Expenses         7,280	Leasing Business Revenues	6,638,340	6,865,424
RE Disposition Capital Gains         729,667         -           Operating Expenses         3,524,550         3,364,271           Leasing Business OpEx         2,332,043         2,404,952           Asset Management Fees         1,047,556         877,040           Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Investment Unit Disclosure Related Expenses         7,280         7,280           Amortization of Investment Unit	Other Leasing Business Revenues	591,822	565,543
Operating Expenses         3,524,550         3,364,271           Leasing Business OpEx         2,332,043         2,404,952           Asset Management Fees         1,047,556         877,040           Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expense	Dividend Income	798,547	-
Leasing Business OpEx         2,332,043         2,404,952           Asset Management Fees         1,047,556         877,040           Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Finan	RE Disposition Capital Gains	729,667	-
Asset Management Fees         1,047,556         877,040           Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -	Operating Expenses	3,524,550	3,364,271
Asset Custody / Admin Fees         34,640         32,996           Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest expenses         3,656         3,656           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordin	Leasing Business OpEx	2,332,043	2,404,952
Directors' Compensation         3,600         3,600           Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -	Asset Management Fees	1,047,556	877,040
Independent Auditor's Fee         12,000         12,000           Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554	Asset Custody / Admin Fees	34,640	32,996
Other Operating Expenses         94,709         33,682           Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income         4,760,370         3,664,554	Directors' Compensation	3,600	3,600
Operating Revenues Less Expenses         5,233,827         4,066,696           Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859	Independent Auditor's Fee	12,000	12,000
Non-Operating Revenues         6,209         4,055           Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695	Other Operating Expenses	94,709	33,682
Interest Income Receivables         68         72           Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277  <	Operating Revenues Less Expenses	5,233,827	4,066,696
Unpaid Distribution Reversal         2,655         3,608           Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Non-Operating Revenues	6,209	4,055
Refund of Insurance cancellation         1,968         -           Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Corporate Bond Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Interest Income Receivables	68	72
Refund addition         1,516         375           Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	<b>Unpaid Distribution Reversal</b>	2,655	3,608
Non-Operating Expenses         479,666         406,197           Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Refund of Insurance cancellation	1,968	-
Interest Expense         274,922         277,674           Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Refund addition	1,516	375
Interest on Corporate Bonds         26,544         35,589           Amortization of Deferred Establishment Expenses         3,656         3,656           Amortization of Investment Unit Issuance Expenses         7,280         7,280           Amortization of Corporate Bond Issuance Expenses         5,815         6,612           Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Non-Operating Expenses	479,666	406,197
Amortization of Deferred Establishment Expenses       3,656       3,656         Amortization of Investment Unit Issuance Expenses       7,280       7,280         Amortization of Corporate Bond Issuance Expenses       5,815       6,612         Investment Unit Disclosure Related Expenses       27,325       -         Financing Related Expenses       117,128       75,384         Loss on Redemption of Investment Securities       16,993       -         Ordinary Income       4,760,370       3,664,554         Net Income Before Taxes       4,760,370       3,664,554         Corporate Taxes Total       848       859         Net Income       4,759,522       3,663,695         Prior Period Retained Earnings Carried Forward       351       277	Interest Expense	274,922	277,674
Amortization of Investment Unit Issuance Expenses       7,280       7,280         Amortization of Corporate Bond Issuance Expenses       5,815       6,612         Investment Unit Disclosure Related Expenses       27,325       -         Financing Related Expenses       117,128       75,384         Loss on Redemption of Investment Securities       16,993       -         Ordinary Income       4,760,370       3,664,554         Net Income Before Taxes       4,760,370       3,664,554         Corporate Taxes Total       848       859         Net Income       4,759,522       3,663,695         Prior Period Retained Earnings Carried Forward       351       277	Interest on Corporate Bonds	26,544	35,589
Amortization of Corporate Bond Issuance Expenses       5,815       6,612         Investment Unit Disclosure Related Expenses       27,325       -         Financing Related Expenses       117,128       75,384         Loss on Redemption of Investment Securities       16,993       -         Ordinary Income       4,760,370       3,664,554         Net Income Before Taxes       4,760,370       3,664,554         Corporate Taxes Total       848       859         Net Income       4,759,522       3,663,695         Prior Period Retained Earnings Carried Forward       351       277	Amortization of Deferred Establishment Expenses	3,656	3,656
Investment Unit Disclosure Related Expenses         27,325         -           Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Amortization of Investment Unit Issuance Expenses	7,280	7,280
Financing Related Expenses         117,128         75,384           Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Amortization of Corporate Bond Issuance Expenses	5,815	6,612
Loss on Redemption of Investment Securities         16,993         -           Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Investment Unit Disclosure Related Expenses	27,325	-
Ordinary Income         4,760,370         3,664,554           Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Financing Related Expenses	117,128	75,384
Net Income Before Taxes         4,760,370         3,664,554           Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Loss on Redemption of Investment Securities	16,993	-
Corporate Taxes Total         848         859           Net Income         4,759,522         3,663,695           Prior Period Retained Earnings Carried Forward         351         277	Ordinary Income	4,760,370	3,664,554
Net Income4,759,5223,663,695Prior Period Retained Earnings Carried Forward351277	Net Income Before Taxes	4,760,370	3,664,554
Prior Period Retained Earnings Carried Forward 351 277	Corporate Taxes Total	848	859
	Net Income	4,759,522	3,663,695
Retained Earnings Available for Distributions 4,759,873 3,663,973	Prior Period Retained Earnings Carried Forward	351	277
	Retained Earnings Available for Distributions	4,759,873	3,663,973

#### **Balance Sheet**

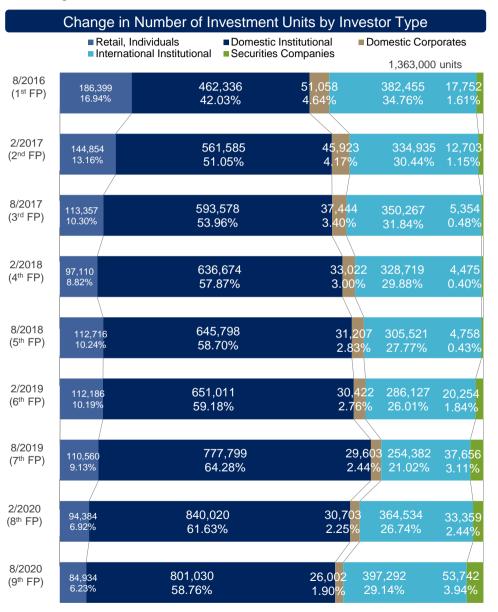
(units: thousand yen)

	(dilito: tirododila yoli)			
ltem	8 <sup>th</sup> FP Actuals 2/29/2020	9 <sup>th</sup> FP Actuals 8/31/2020		
Current Assets	16,238,236	16,000,555		
Cash & Deposits	9,977,243	10,141,366		
Entrusted Cash & Deposits	4,963,911	5,337,272		
Other Liquid Assets	1,297,080	521,916		
Fixed Assets	246,941,343	246,348,204		
Tangible Fixed Assets	245,242,569	244,714,698		
Investments & Other Assets	1,698,773	1,633,505		
Deferred Assets	103,938	86,389		
Establishment Costs	4,265	609		
Investment Unit Issuance Costs	34,348	27,068		
Corporate Bond Issuance Costs	65,324	58,712		
TOTAL ASSETS	263,283,518	262,435,148		
Current Liabilities	14,238,278	17,067,850		
Operating Accounts Payables	278,523	230,297		
LT Debt due within 1 year	10,740,000	13,390,000		
Accounts Payable	1,266,021	1,225,438		
Accrued Consumption tax, etc.	-	478,631		
Advances Received	1,228,031	1,327,702		
Other Current Liabilities	725,703	415,779		
Fixed Liabilities	104,504,275	102,164,849		
Investment Corporation Bonds	14,500,000	14,500,000		
Long Term Debt	87,004,000	84,354,000		
Security Deposits Held in Trust	3,000,275	3,310,849		
TOTAL LIABILITIES	118,742,554	119,232,699		
Unitholders Equity	144,540,963	143,202,449		
Total Unitholders' Capital (1)	139,781,090	139,538,476		
Retained Earnings / Surplus Capital	4,759,873	3,663,973		
TOTAL NET ASSETS	144,540,963	143,202,449		
TOTAL LIABILITIES + NET ASSETS	263,283,518	262,435,148		

<sup>(1)</sup> Unitholders' Capital is equal to the equity raised at IPO and PO's, less any distributions made through Distributions in Excess of Retained Earnings

#### Unitholders Summary

(As of August 31, 2020)



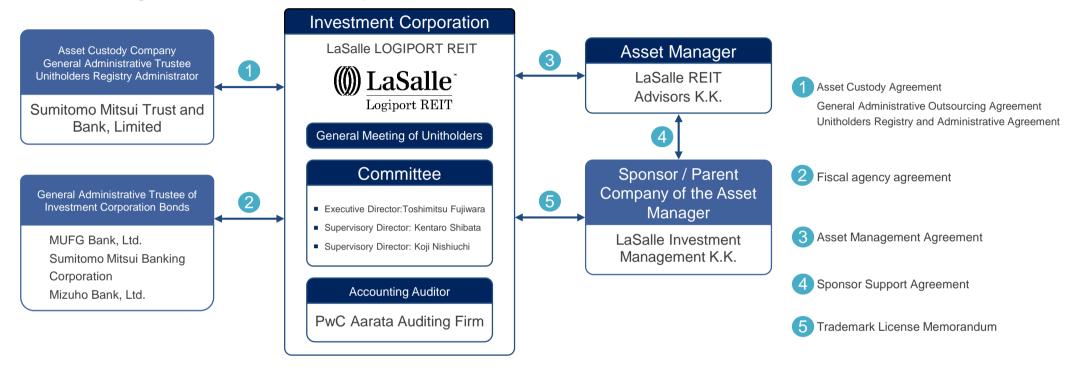
Number of Investors by Ownership Type						
	9 <sup>th</sup> FP (As of 8/31/2020)					
	# of investors	% of total investors	# of Units	% of total units		
Retail, Individuals	8,424	93.08%	84,934	6.23%		
Domestic Institutional	115	1.27%	801,030	58.76%		
Domestic Corporates	222	2.45%	26,002	1.90%		
International Institutional	265	2.92%	397,292	29.14%		
Securities Companies	24	0.26%	53,742	3.94%		
Totals	9,050	100.0%	1,363,000	100.0%		

Major Unitholders (Top 10 Rankings)				
	Name of Accounts	# of units	% Ratio	
1	Japan Trustees Services Bank, Ltd. (Trust Account)	264,437	19.40%	
2	Custody Bank of Japan (Trust Account)	264,387	19.39%	
3	The Nomura Trust and Banking Co., Ltd. (Trust Account)	56,985	4.18%	
4	NSI CUSTOMER SECURED 30.7. OMNIBUS (3)	46,200	3.38%	
5	Custody Bank of Japan (Securities Investment Trust Account)	42,549	3.12%	
6	SMBC Nikko Securities Inc.	28,981	2.12%	
7	BNYM AS AGT/CLTS 10 PERCENT	22,965	1.68%	
8	STATE STREET BANK WEST CLIENT-TREATY 505234	19,751	1.44%	
9	Mitsubishi UFJ Trust and Banking Corporation	18,352	1.34%	
10	SSBTC CLIENT OMNIBUS ACCOUNT	17,609	1.29%	
-	Total	782,216	57.38%	

- (1) Ratios are rounded to the nearest hundredth
- (2) Includes Sponsor owned investment units of 47,700
- 3) Jones Lang LaSalle Co-Investment, Inc. (a subsidiary of JLL) currently held # of LLR units. As shown in the right hand table, the 46,200 units are actually held by Jones Lang LaSalle Co-Investment Inc.

#### LaSalle LOGIPORT REIT's Structure

#### Structure Diagram of the Investment Corporation



#### Overview of Asset Management Company

Company Name	LaSalle REIT Advisors K.K.
Paid in Capital	¥164,500,000
Shareholder	LaSalle Investment Management K.K. (100%)
President and CEO	Toshimitsu Fujiwara
Registration and Licenses, etc.	Building Lots and Buildings Transaction Business Governor of Tokyo (2) No. 97862 Trading discretionary proxy MLIT approved No. 92 Financial Instruments Business Director of the Kanto Local Financial Bureau No. 2863

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